

# ELECTRE TRI for Groups with Imprecise Information on Parameter Values

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## **Abstract**

ELECTRE TRI is a well-known method to assign actions to predefined ordered categories, considering multiple criteria. Using this method requires setting many parameters, which is often a difficult task. We consider the case where a group of Decision Makers (DMs) is unsure of which values each parameter should take, which may result from insufficient, imprecise or contradictory information, as well as from lack of consensus among the group members. In a framework where DMs provide constraints bounding and interrelating the parameter values, rather than fixing precise figures, we discuss the problem of finding the best and worst category that each action may attain.

**Key words:** ELECTRE TRI, decision by consensus, imprecise/partial information, robustness analysis

## **1. Introduction**

ELECTRE TRI (Yu, 1992) is a well-known approach to decision aid when there is a discrete set of actions  $a_1, \dots, a_m$  (e.g. investment projects) to be assigned to a set of ordered categories (e.g. “reject”, “accept if ...”, “accept as is”), according to multiple criteria. This method builds a fuzzy outranking relation (Roy, 1991) and then exploits it for decision aid (see description in Section 3). Decision Makers (DMs) have to set the performance of each action on each criterion, the thresholds that characterize pseudo-criteria, the importance and veto power of each criterion plus a cut threshold that is used to transform the resulting fuzzy relation into a crisp one, all of which constitute the model’s parameters. We refer to parameters in a broad sense, including input usually referred to as “data”, input concerning the DMs’ values and beliefs, etc.

Given a numerical value for each parameter, the pessimistic or optimistic ELECTRE TRI assigns each action to a well-determined category. However, it is unrealistic to expect that DMs are able to agree on the values for the parameters, since (see also on this subject Roy and Bouyssou, 1989; French, 1995):

- the performance of each action on each criterion may be unknown at the time of the analysis (uncertainty concerning the future), it may result from aggregating several

- aspects with impact on the criterion (arbitrariness in constructing parts of the model), and it may result from a measuring instrument or a statistic measure (which usually involve imprecision);
- parameters such as the importance coefficients and veto thresholds have no objective existence (independent from the method): they reflect the DMs' subjective values, which they may find difficult to express and that may change over time;
  - in either case, the DMs may not entirely agree on the values that each parameter should take, due to different opinions (perceptions) and values (preferences).

We consider a group decision setting where multiple instances of a model (each one corresponding to an admissible combination of values for the parameters) are accepted. The multiple instances are expressed as a set of constraints, rather than a discrete set of values. The constraints may be explicitly provided by the DMs or inferred from holistic comparisons (as in Mousseau, 1993). Although constraints are not always easy to provide, requiring precise values for the parameters is obviously more demanding. We consider the use of our approach to be an interactive learning process, where the results of the analysis may stimulate the DMs to discuss and revise their inputs.

The information leading to the set of constraints is often called “imprecise” (e.g. Athanassopoulos and Podinovski, 1997), “incomplete” (e.g. Kim and Ahn, 1997), “partial” (e.g. Hazen, 1986) or “poor” (e.g. Bana e Costa and Vincke, 1995). We will use the expression “imprecise information”, meaning that it does not impose a precise combination of values for the parameters, which also allows coping with insufficient or contradictory information.

Let  $T$  represent the set of all acceptable combinations of parameter values. This set could be either the intersection or the union of the combinations of values accepted by each individual DM, as discussed in the next section. The first possibility implies accepting a conclusion as possible if it is compatible with the input of all the DMs. The second possibility amounts to accept a conclusion as possible if any DM, individually, could reach that conclusion. In general, DMs may begin with little information (starting with a set  $T$  not too constrained) and then progressively enrich that information (reducing  $T$ ) as they form their convictions and as consensus emerges regarding the input values. Our aim is to identify conclusions that can be accepted by all the DMs, even in the situations where they might not have agreed on precise values for the input parameters.

Robustness analysis considers all the results compatible with all the acceptable combinations of values for the parameters. Roy (1998) presented a framework defining the concept of robust conclusion as a formalized premise that is true for all these combinations. This contrasts with traditional sensitivity analysis, conducted after obtaining a result, which determines how much may each parameter vary without leading to a different result. Although useful in many circumstances (e.g. Henggeler Antunes and Clímaco, 1992) sensitivity analysis requires an initial value for each parameter (where some consensus would be needed) and focuses on the first result found, hence ignoring other interesting conclusions that might have been reached otherwise. For instance, in the context of ELECTRE TRI, it is interesting to know the range of categories where an action may be assigned. Sensitivity analysis is often performed changing a single parameter at a time, thus ignoring possible interdependencies among the parameters.

We will use Roy's definition of a robust conclusion, although there is a further distinction (introduced in Dias and Climaco, 1999) that we deem useful when using decision aid methods:

- An *absolute robust conclusion* is a premise intrinsic to one of the actions, which is valid for every combination in  $T$ . For instance, in an additive aggregation model one may check the robustness of the absolute conclusion “the value of action  $x$  is greater than 0.7”.
- A *(relative) binary robust conclusion* is a premise concerning a pair of actions, which is valid for every combination in  $T$ . For instance, “ $x$  dominates  $y$ ” or “ $x$  outranks  $y$  with credibility greater than 0.7” are possible binary robust conclusions.
- A *(relative) unary robust conclusion* is a premise concerning one action but relative to others, which is valid for every combination in  $T$ . For instance, “ $x$  is non-dominated” or “ $x$  is among the three top actions in a ranking” are possible unary robust conclusions.

In the context of ELECTRE TRI, DMs will be interested in evaluating the absolute merits of each action, rather than comparing actions among themselves. Hence, they would possibly like to know whether an absolute premise of the type “action  $a_i$  belongs to category  $C$  or better” is robust. This in turn will result from a conjunction of relative binary conclusions of the type “action  $a_i$  outranks (or does not outrank) reference action  $b$ ”. Given  $T$ , we will propose optimization tools to address the problem of finding the best category  $B(a_i)$  and worst category  $W(a_i)$  that each action may attain. Clearly, the premise that  $a_i$  does not belong to a category worse than  $C$  is robust if  $W(a_i) \geq C$  (where “ $\geq$ ” stands for “is a category better or equal to”), whereas the premise that  $a_i$  does not belong to a category better than  $C$  is robust if  $B(a_i) \leq C$ . If  $W(a_i) = B(a_i) = C$ , then the assignment of  $a_i$  to  $C$  is robust, i.e. although the information is not precise, the action  $a_i$  can be assigned only to  $C$ .

Testing robustness may be performed by sampling or optimization tools. Roy has suggested testing the robustness of a conclusion in a finite number of sample points in  $T$  (Roy and Bouyssou, 1993; Roy, 1998). The points suggested are those admissible in the Cartesian product of a finite number of sets (one per parameter), each one containing a few values concerning the respective parameter. This approach is simpler than optimization and may provide an idea of the robustness of a conclusion, but if there are interdependencies among the parameters these points may yield a poor approximation of the admissible set of parameter values. Hence, it may be better to use optimization to test the robustness of conclusions in ELECTRE methods accurately, although at much higher computational cost. Optimization has been used for some time in the context of additive value functions to cope with imprecise information on the scaling constants. For a review of such approaches refer to Hazen (1986), Weber (1987), Rios Insua and French (1991) or Bana e Costa and Vincke (1995). For an extension of those approaches in a group setting see Kim and Ahn (1997).

In the next section we discuss imprecise information in a group setting. Then, we overview the ELECTRE TRI method. In Section 4 we characterize the region  $T$  of admissible combinations of parameter values. In Section 5 we present an algorithm to find the best and worst categories that an action may belong to, according to the pessimistic and optimistic

variants of ELECTRE TRI. Depending on the result to be calculated, only one test within the algorithm changes. Section 6 discusses how to perform the tests using optimization, and an example is provided in Section 7. We conclude with a summary and some thoughts on future research.

## 2. Assignment of actions in a group setting

Let us consider a group of  $K$  DMs, each one having a set  $T_k$  of acceptable values for the parameters ( $k = 1, \dots, K$ ), who are collaborating to recommend a solution to a decision problem. We assume that there is no strong conflict among these DMs, so that a consensus on what to recommend may be considered an attainable goal without third-party mediation or arbitration (Raiffa, 1982).

In this framework, group decision processes may be divided according to the level where the individual perspectives are aggregated: either at the input level or at the output level. When aggregation occurs at the input level (Figure 1), an operator  $f(\cdot)$  aggregates the individual  $T_k$  ( $k = 1, \dots, K$ ) into a set  $T$  of values accepted by the group, whereas an operator  $e(\cdot)$  yields all the results of the method (ELECTRE TRI in our case) compatible with  $T$ . When aggregation occurs at the output level (Figure 2), the operator  $e(\cdot)$  yields the set of results of the method compatible with each DM's  $T_k$ , whereas an operator  $h(\cdot)$  aggregates the individual sets of results  $R_k$  into a set of results  $R$ . The aggregation performed by  $f(\cdot)$  and  $h(\cdot)$  may consist in averaging, minimizing a distance measure, voting, etc. For instance, in the context of additive value functions, Kim and Ahn (1997) suggest an approach where  $h(\cdot)$  (see Figure 2) is a difference of weighted sums for each pair of actions.

When seeking consensus on what to recommend, it may be appropriate to consider  $f(\cdot)$  or  $h(\cdot)$  as the set operations  $\cap$  (intersection) or  $\cup$  (union). When using intersections, set  $R$  will gather the DMs consensus on the results that should be considered, whereas if the union operation is used, the DMs will agree on the results that should *not* be considered (those not in  $R$ ). The remaining of this paper presents a method to obtain all the results

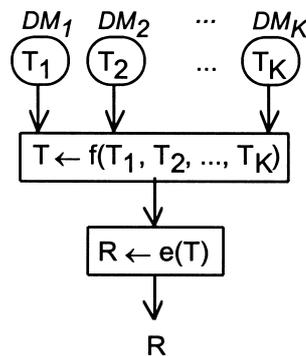


Figure 1. Individual perspectives aggregated at the method's input level.

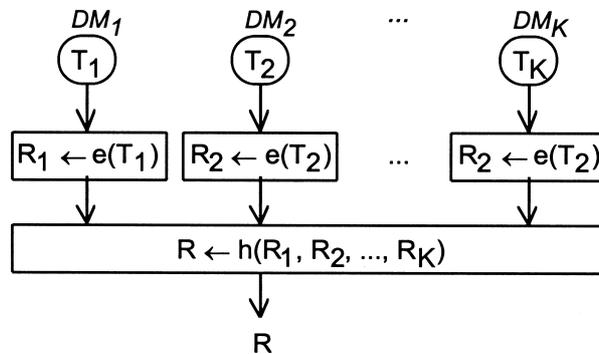


Figure 2. Individual perspectives aggregated at the method's output level.

compatible with a set of constraints, i.e. an operator  $e(\cdot)$ , for the case of the ELECTRE TRI. This operator may be useful in two different types of approach, as follows.

If the aggregation occurs at the input level (Figure 1),  $f(\cdot)$  may build  $T$  as an intersection of the individual polytopes  $T_1, \dots, T_K$  of acceptable values for the parameters. In this case, for each action to be assigned, the procedure  $e(\cdot)$  will yield a single category or a range of categories compatible with the parameter values that are accepted by all of the group's members. It may happen that  $T$  becomes void, although this should not happen frequently if there is no strong conflict among the DMs. In such cases, the individual polytopes may be changed either by discussing the constraints or by automatically dropping or loosening constraints in a "fair" manner. For instance, a linear program may be solved to find a polytope minimizing some "fair" measure of the violations as regards the original constraints. The approach in the next paragraph may also be used.

A second type of approach performs the aggregation at the output level (Figure 2). In this case, the operator  $e(\cdot)$  may be helpful to yield a single category or a range of categories for each individual DM, while  $h(\cdot)$  builds  $R$  as the reunion of all these results. For each action, a possible assignment is considered by the group (is in  $R$ ) if it is considered by at least one of its members.

We believe that dealing with imprecise information is not only necessary (given the difficulties in providing precise values for the parameters), but also beneficial in a group setting as described here. Rather than forcing each DM to choose and defend a combination of values, we are inviting DMs to progressively and cooperatively form their convictions as they interact with the decision aid method. The DMs may focus on those actions where imprecise information implies more variability in the output, while they can easily agree on the assignments concerning the remaining actions. Indeed, a potential benefit of the approach proposed here is that the DMs may agree on a result although they would not be able to agree on precise values for the input parameters.

### 3. An overview of ELECTRE TRI

Let  $A$  be a set of  $m$  actions  $a_1, \dots, a_m$  characterized according to multiple attributes. ELECTRE TRI (Yu, 1992; see also Mousseau et al., 1999) is a multicriteria decision aid method that evaluates the absolute merits of each action in  $A$ . The method assigns each action to one of  $k$  pre-specified ordered categories:  $C^1$  (the worst), ...,  $C^k$  (the best). Each category  $C^i$  is limited by two reference actions (profiles):  $b^i$  is its upper limit and  $b^{i-1}$  is its lower limit. Let  $B$  denote the set of  $k+1$  profiles  $b^0, \dots, b^k$ . Each action in  $A$  will be assigned by comparing it with the profiles in  $B$  successively.

Consider any ordered pair of actions  $(a_1, a_2)$ , where either  $a_1 \in A$  and  $a_2 \in B$  or vice-versa. We will start by recalling how to compute an index measuring the credibility of the statement “ $a_1$  outranks (is at least as good as)  $a_2$ ” (for details see Roy, 1991; Roy and Bouyssou, 1993).

Let there be  $n$  pseudo-criteria. The  $j$ -th criterion ( $j = 1, \dots, n$ ) is characterized by an importance coefficient  $k_j$ , an indifference threshold  $q_j$ , a preference threshold  $p_j$  and a veto threshold  $v_j$ . These thresholds obey  $v_j \geq p_j \geq q_j \geq 0$ . For simplicity of notation we assume that thresholds do not depend on the profiles' performances and do not vary from profile to profile, but this work could be easily extended to drop this assumption. Let  $g_j(a_1)$  and  $g_j(a_2)$  denote the performance on the  $j$ -th criterion of the actions  $a_1$  and  $a_2$ , respectively. Let  $\Delta_j$  represent the advantage of  $a_1$  over  $a_2$  on this criterion:

$$\Delta_j = \begin{cases} g_j(a_1) - g_j(a_2) & , \text{ if the } j^{\text{th}} \text{ criterion is to maximised (the more the better)} \\ g_j(a_2) - g_j(a_1) & , \text{ if the } j^{\text{th}} \text{ criterion is to minimised} \end{cases}$$

For each criterion ( $j = 1, \dots, n$ ), the concordance index regarding the hypothesis “ $a_1 S a_2$ ” is:

$$c_j(a_1, a_2) = \begin{cases} 0 & , \text{ if } \Delta_j < -p_j \\ (p_j + \Delta_j) / (p_j - q_j) & , \text{ if } -p_j \leq \Delta_j < -q_j \\ 1 & , \text{ if } \Delta_j \geq -q_j \end{cases} \quad (3.1)$$

A global concordance index is then computed by aggregating the  $n$  single-criterion concordance indices as a weighted sum using the importance coefficients:

$$C(a_1, a_2) = \sum_{j=1}^n k_j c_j(a_1, a_2), \text{ where we assume that } \sum_{j=1}^n k_j = 1 \quad (3.2)$$

For each criterion ( $j=1, \dots, n$ ), a discordance index regarding the hypothesis “ $a_1 S a_2$ ” is:

$$d_j(a_1, a_2) = \begin{cases} 1 & , \text{ if } \Delta_j \leq -v_j \\ (-\Delta_j - p_j) / (v_j - p_j) & , \text{ if } -v_j < \Delta_j \leq -p_j \\ 0 & , \text{ if } \Delta_j > -p_j \end{cases} \quad (3.3)$$

Finally, the discordance indices and the global concordance index are combined to yield the credibility index for the hypothesis “ $a_1 S a_2$ ”:

$$\sigma(a_1, a_2) = c(a_1, a_2) \prod_{\substack{j \in \{1, \dots, n\}: \\ d_j(a_1, a_2) > c(a_1, a_2)}} \frac{1 - d_j(a_1, a_2)}{1 - c(a_1, a_2)} \quad (3.4)$$

This binary valued relation is transformed into a crisp relation through a cut threshold  $\lambda$ :

$$a_1 \text{ outranks } a_2 \text{ (represented as } a_1 S a_2) \Leftrightarrow \sigma(a_1, a_2) \geq \lambda.$$

The following relations can then be defined:

$$\begin{aligned} a_1 P a_2 \text{ (} a_1 \text{ is preferred to } a_2) & \Leftrightarrow a_1 S a_2 \text{ and not } a_2 S a_1; \\ a_1 I a_2 \text{ (} a_1 \text{ is different to } a_2) & \Leftrightarrow a_1 S a_2 \text{ and not } a_2 S a_1; \\ a_1 R a_2 \text{ (} a_1 \text{ is incomparable to } a_2) & \Leftrightarrow \text{not } a_1 S a_2 \text{ and not } a_2 S a_1; \end{aligned}$$

The ELECTRE TRI method expects that the profiles in B are such that:

- for every action  $a_x$  in A,  $b^k P a_x$  (recall that  $b^k$  is the upper limit of the best category);
- for every action  $a_x$  in A,  $a_x S b^0$  (recall that  $b^0$  is the lower limit of the worst category);
- $g_j(b^1) > g_j(b^{l-1})$ ,  $j = 1, \dots, n$ ;  $i = 1, \dots, k$ ;
- $b^k P a^{k-1} P \dots P b^0$ ;
- every action in A may be indifferent to at most one of the reference actions  $b^i$  ( $i = 0, \dots, k-1$ ).

Finally, there are two variants of the ELECTRE TRI to assign each action in A:

**Pessimistic ELECTRE TRI:** This variant assigns each action  $a_i$  to the highest category  $C^c$  such that  $a_i$  outranks  $b^{c-1}$ . An algorithm to perform the assignment could be the following (Yu, 1992):

```

c ← k (best category);
WHILE not  $a_i S b^{c-1}$  DO
c ← c – 1
    
```

```

END _ WHILE
assign  $a_i$  to category  $C^c$ 

```

**Optimistic ELECTRE TRI:** This variant assigns each action  $a_i$  to the lowest category  $C^c$  such that  $b^c$  is preferred to  $a_i$ . An algorithm to perform the assignment could be the following (Yu, 1992):

```

 $c \leftarrow 1$  (worst category);
WHILE not  $b^c P a_i$  DO
 $c \leftarrow c + 1$ 
END _ WHILE
assign  $a_i$  to category  $C^c$ 

```

Suppose that an action  $a_i$  is assigned to category  $C^p$  by pessimistic ELECTRE TRI and assigned to category  $C^o$  by optimistic ELECTRE TRI. Then, we know that  $C^p \leq C^o$  (Yu, 1992).

#### 4. Constraints on the parameter values

We consider that there is imprecise information on the values of the parameters  $k_j$ ,  $q_j$ ,  $p_j$  and  $v_j$  ( $j = 1, \dots, n$ ), on the cut threshold  $\lambda$  and on the actions' performances, provided as a set of bounds and linear constraints. These bounds and constraints may be directly provided by the DMs or inferred through a questioning protocol, as in Mousseau (1993).

To characterize the resulting polytope  $T$ , we will take into account some reasonable types of constraints that may appear in practice (where some types of parameters may be varied independently of others). For instance, a constraint such as  $k_1 \geq k_2$  is reasonable, whereas the constraint  $k_1 + \lambda q_1$  is not. First of all, the variation of the cut threshold  $\lambda$  should not depend on any other parameter, hence we assume it will appear only on a single constraint:

$$\lambda \in [\lambda_{\min}, \lambda_{\max}] \quad (4.1)$$

Indifference and preference thresholds are local to each criterion and inter-criteria comparisons of these thresholds have no meaning. Therefore, we assume that these may be subject to bound constraints only:

$$uq_j \geq q_j \geq lq_j, \quad j = 1, \dots, n \quad (4.2)$$

and

$$up_j \geq p_j \geq lp_j, j = 1, \dots, n \quad (4.3)$$

plus

$$v_j \geq p_j \geq q_j, j = 1, \dots, n \quad (4.4)$$

For the  $j$ -th criterion ( $j = 1, \dots, n$ ), DMs may define a polytope  $G_j$  of admissible performances both for actions in A and in B. This polytope is defined by linear constraints such as  $g_j(a_x) \geq 3g_j(a_y)$  or  $g_j(a_x) \geq g_j(a_y) + 2$ . We assume these constraints will satisfy the five conditions presented in Section 3. These constraints can be represented as:

$$(g_j(a_1), g_j(a_2), \dots, g_j(a_m), g_j(b^0), g_j(b^1), \dots, g_j(b^k)) \in G_j \subset \mathbb{R}^{m+k+1} \quad (j = 1, \dots, n) \quad (4.5)$$

Concerning importance coefficients, we also assume that the DMs define a polytope K through linear constraints, such as  $k_i \geq \alpha k_j$ ,  $L_i \geq k_i \geq I_i$ ,  $\alpha_a k_a + \alpha_b k_b + \dots + \alpha_c k_c \geq 0$ , or  $k_1 + k_2 + \dots + k_n = 1$ . These constraints can be represented as

$$k = (k_1, \dots, k_n) \in K \subset \mathbb{R}^n \quad (4.6)$$

Finally let us consider the veto thresholds. Veto thresholds carry information concerning how important each criterion is, relative to others. Hence, the veto threshold value for one criterion may be constrained by veto threshold values for other criteria. We consider three different situations:

$$\text{Type 1: (bounds only)} \quad uv_j \geq v_j \geq lv_j, j = 1, \dots, n; \quad (4.7a)$$

$$\text{Type 2: (polytope)} \quad v = (v_1, \dots, v_n) \in V \subset \mathbb{R}^n; \quad (4.7b)$$

$$\text{Type 3: (dependence on } k_j) \quad v_j = p_j + \alpha_j/k_j, \text{ with } u\alpha_j \geq \alpha_j \geq l\alpha_j, j = 1, \dots, n. \quad (4.7c)$$

Constraints such as  $\alpha_m q_j \leq p_j \leq \alpha_M q_j$  or  $\beta_m p_j \leq v_j \leq \beta_M p_j$  may be useful and could also be accepted. As general assumptions, we require all parameters to be non-negative and  $G_j$  ( $j = 1, \dots, n$ ), K and V to be compact (closed and bounded), so that T is a polytope. Mousseau (1993) has devised a questioning protocol and a computer program to obtain (4.2), (4.3), (4.6) and (4.7a) from the DMs' answers.

## 5. Worst case and best case categories

### 5.1. First algorithms

Considering any admissible combination of parameters, ELECTRE TRI (pessimistic or optimistic variant) assigns each action to a category. Our aim is to adapt the method to determine which categories the action will be assigned to under the best and worst possible cases. Let  $B(a_i)$  and  $W(a_i)$  denote the highest and lowest categories, respectively, that action  $a_i$  may belong to. The premises “ $a_i$  belongs to a category between  $W(a_i)$  and  $B(a_i)$ ”, “ $a_i$  does not belong to category worse than  $W(a_i)$  and  $B(a_i)$  coincide the assignment is robust: new information (tighter constraints) would bring no benefit.

The algorithms by Yu (1992) (see Section 3) may be adapted to determine  $B(a_i)$  and  $W(a_i)$ , for a given  $a_i \in A$ . Consider the region  $T$  of admissible values for the parameters and  $t \in T$ . Let  $a_1 S(t) a_2$  denote an outranking of action  $a_1$  over action  $a_2$  when parameters take values  $t$ ;  $a_1 P(t) a_2$  denote  $a_1 S(t) a_2 \neg \emptyset [a_2 S(t) a_1]$  (where  $\neg$  is the negation operator).

The adapted algorithms will use the following proposition (these results are easy to prove, see Roy and Bouyssou, 1993, pp. 92–93):

*Proposition 5.1.* Let  $a_i \in A$  and let  $b^c$  be a reference action. Then,

$$a_i S(t) b^c \Rightarrow a_i S(t) b^{c-1} \quad \text{and} \quad a_i P(t) b^c \Rightarrow a_i P(t) b^{c-1} \quad (c = 1, \dots, k);$$

$$\neg(a_i S(t) b^c) \Rightarrow \neg(a_i S(t) b^{c+1}) \quad \text{and} \quad \neg(a_i P(t) b^c) \Rightarrow \neg(a_i P(t) b^{c+1}) \quad (c = 0, \dots, k-1).$$

Considering Prop. 5.1, the following algorithms are valid:

*Pessimistic ELECTRE TRI:*

To find worst case category  $W(a_i)$

```
c ← k; /*best category*/
WHILE ∃ t ∈ T: ¬(ai S(t) bc-1) DO
c ← c - 1
END_WHILE
Wp(ai) ← Cc.
```

To find best case category  $B(a_i)$ :

```
c ← k; /*best category*/
WHILE t ∈ T, ¬(ai S(t) bc-1) DO
c ← c - 1
END_WHILE
Bp(ai) ← Cc.
```

*Optimistic ELECTRE TRI:*

To find worst case category  $W(a_i)$ :

```
c ← 1; /*worst category*/
WHILE t ∈ T, ¬(bc P(t) ai) DO
c ← c + 1
END_WHILE
```

To find best case category  $B(a_i)$ :

```
c ← 1; /*worst category*/
WHILE t ∈ T: ¬(bc P(t) ai) DO
c ← c + 1
END_WHILE
```

$$W_o(a_i) \leftarrow C^c \qquad B_o(a_i) \leftarrow C^c.$$

These algorithms show that absolute robust conclusions pertaining to the category where an action  $a_i$  is assigned are equivalent to a conjunction of several relative binary robust conclusions concerning the outranking relation among  $a_i$  and some of the reference actions.

### 5.2 Equivalent faster algorithms

We shall see in Section 6 that the test performed at each iteration of the algorithm may not be straightforward to compute. Hence, it may be useful to improve the algorithms presented above, especially if there are more than just a few categories. First of all, note that the pessimistic TRI algorithms search for the assignment category starting from the best one ( $C^k$ ), whereas optimistic TRI algorithms' search starts from the worst category ( $C^1$ ). Since we know that the pessimistic search will stop at a category lower or equal than the one where the optimistic search stops, modified algorithms could be used instead. A new version of the algorithms could start the search in the opposite direction from those of Section 5.1. These searches have complexity  $O(k)$  (where  $k$  is the number of categories).

A binary search of complexity  $O(\log k)$  is even better, particularly if the number of categories is high. Given an interval of categories, we test whether  $a_i$  belongs to a category above or below the middle of the interval considered. Based on this test, half of the interval is ignored and the other half is bisected in the next iteration. In order to present a more general algorithm, let  $test(t)$  be a Boolean function that changes according to the purpose of the computation:

- $\forall t \in T, a_i S(t) b^c$  to find  $W_p(a_i)$  in the pessimistic ELECTRE TRI
- $\exists t \in T: a_i S(t) b^c$  to find  $B_p(a_i)$  in the pessimistic ELECTRE TRI
- $\forall t \in T, \neg(b^c P(t) a_i)$  to find  $W_o(a_i)$  in the optimistic ELECTRE TRI
- $\exists t \in T: \neg(b^c P(t) a_i)$  to find  $B_o(a_i)$  in the optimistic ELECTRE TRI

Then, a new algorithm can be written as follows:

#### *ELECTRE TRI (Binary Search Version)*

```

L ← lower_bound
U ← upper_bound
WHILE L < U DO
  c ← ⌊(L + U)/2⌋; /*⌊x⌋: max {n ∈ N: n ≤ x}*/
  If test(t) returns true THEN L ← c + 1 ELSE U ← c;
END_WHILE
result category is CL./*result is Wp(ai), Bp(ai), Wo(ai) or Bo(ai) depending on test(t)*/
```

Note that we may start with a tighter search interval whenever some related problems have already been solved, because we know that  $W_p(a_i) \leq B_p(a_i)$ ,  $W_o(a_i) \leq B_o(a_i)$ ,  $W_p(a_i) \leq W_o(a_i)$  and  $B_p(a_i) \leq B_o(a_i)$ . Therefore,  $\text{lower\_bound} \leftarrow -1$ , or higher if more information is available from a previously determined result, whereas  $\text{upper\_bound} \leftarrow k$ , or lower if more information is available.

## 6. On determining the results of the tests

### 6.1. Formulation as optimization problems

In Section 5.2 we presented several forms for  $\text{test}(t)$ . In this section we show how optimization may be used to determine if the test returns true or false. To simplify notation, we omit  $t$  in  $\sigma(\dots, t)$ , but bear in mind that the credibility index depends on the parameter values.

To find  $B_p(a_i)$  in the pessimistic TRI:

$$\exists t \in T; a_i S(t) b^c \Leftrightarrow \max \{ \sigma(a_i, b^c): t \in T \} \geq \lambda_{\min}.$$

Note that, since an iterative algorithm will be used to solve this maximization problem, it may find that the test is true before reaching the optimum.

To find  $B_o(a_i)$  in the optimistic TRI:

$$\exists t \in T: \neg(b^c P(t) a_i) \Leftrightarrow \exists t \in T: \neg(b^c S(t) a_i) \vee a_i S(t) b^c$$

The formulation as optimization problems is the following:

$$\exists t \in T: \neg(b^c P(t) a_i) \Leftrightarrow \min \{ \sigma(b^c, a_i): t \in T \} < \lambda_{\max} \vee \max \{ \sigma(a_i, b^c): t \in T \} \geq \lambda_{\min}$$

The two optimization problems may be performed in arbitrary order, and the second problem only needs to be solved if the first one yields false.

To find  $W_p(a_i)$  in the pessimistic TRI:

$$\forall t \in T, a_i S(t) b^c \Leftrightarrow \min \{ \sigma(a_i, b^c): t \in T \} \geq \lambda_{\max};$$

Note that an iterative algorithm to solve this minimization problem may find that the test is false before reaching the optimum.

To find  $W_o(a_i)$  in the optimistic TRI:

$$\forall t \in T, \neg(b^c P(t) a_i) \Leftrightarrow \forall t \in T, \neg(b^c S(t) a_i) \vee a_i S(t) b^c$$

is true if and only if the system

$$\begin{aligned} t &\in T \text{ (which includes bounds on } \lambda) \\ \sigma(b^c, a_i) - \lambda &\geq 0 \\ \sigma(a_i, b^c) - \lambda &< 0 \end{aligned}$$

is inconsistent. This can also be formulated as an optimization problem, for instance:

$$\forall t \in T, \neg(b^c P(t) a_i) \Leftrightarrow \min\{\sigma(a_i, b^c) - \lambda: t \in T \wedge \sigma(b^c, a_i) - \lambda \geq 0\} \geq 0.$$

We will see that this optimization problem is hard to solve for constraints of type 2 or 3 (recall Section 4). However, we may avoid performing these tests at every iteration, based on the following:

*Proposition 6.1.:*

Let  $C^\circ$  denote the category where action  $a_i$  is assigned to by the optimistic TRI and let  $C^m$  denote  $\min\{C^j (j \in \{1, \dots, k\}): b^j S a_i\}$ .

Then, either  $C^\circ = C^m$  or  $C^\circ = C^{m+1}$ . Furthermore, if  $C^\circ = C^{m+1}$  then  $b^m I a_i$ .

*Proof:* We defined  $C^m$  to be the lowest category such that  $b^m S a_i$ . If  $\neg(a_i S b^m)$ , then  $b^m P a_i$ , which means that  $C^\circ = \min\{C^j (j \in \{1, \dots, k\}): b^j P a_i\} = C^m$ .

Otherwise, if  $a_i S b^m$ , then  $b^m I a_i$ , and  $C^\circ > C^m$ . Consider now the category  $C^{m+1}$ . Since  $b^m S a_i$ , then  $b^{m+1} S a_i$ . On the other hand,  $a_i$  may not be indifferent to more than one category (Yu, 1992). Since  $b^m I a_i$ , we conclude that  $\neg(b^{m+1} I a_i)$ , hence we must have  $b^{m+1} P a_i$ . In that case,  $C^\circ = \min\{C^i (i \in \{1, \dots, k\}): b^i P a_i\} = C^{m+1}$ .

To find  $C^m = \min\{C^i (i \in \{1, \dots, k\}): b^i S a_i\}$ ,  $\text{test}(t)$ , which is performed many times, becomes:

$$\forall t \in T, \neg(b^c S(t) a_i) \Leftrightarrow \max\{\sigma(b^c, a_i): t \in T\} < \lambda_{\min}.$$

Note that an iterative algorithm to solve this problem may find that the test is false before reaching the optimum. Then, only a test will remain to be performed:

$$\exists t \in T: b^m P(t) a_i \Leftrightarrow \min\{\sigma(a_i, b^m) - \lambda: t \in T \wedge \sigma(b^m, a_i) - \lambda \geq 0\} < 0.$$

If true, then  $a_i$  belongs to  $C^m$ ; if false,  $a_i$  belongs to  $C^{m+1}$ . Note that this test is performed only once. An iterative algorithm may find that the test returns true before reaching the optimum.

### 6.2. On finding the best category for an action

We now discuss the problem of finding the best category that an action  $a_i$  may attain subject to  $t \in T$ . Consider, without loss of generality, that the binary search algorithm of Section 5.2 is being used. If the pessimistic TRI is chosen, we must solve at each loop iteration the optimization problem  $\max\{\sigma(a_i, b^c): t \in T\}$  until we get a solution with value higher or equal to  $\lambda_{\min}$  or we reach the maximum. If the optimistic TRI is chosen, we can start by solving in each iteration the problem  $\max\{\sigma(a_i, b^c): t \in T\}$ , until we reach a solution with value higher or equal to  $\lambda_{\min}$  or we reach the maximum. If we reach a minimum value lower than  $\lambda_{\min}$ , then we must solve  $\min\{\sigma(b^c, a_i): t \in T\}$  until we reach a solution with value lower than  $\lambda_{\max}$  or we reach the minimum.

Next we address the problems  $\max\{\sigma(a_i, b^c): t \in T\}$  and  $\min\{\sigma(b^c, a_i): t \in T\}$  separately. Let  $\Delta_j$  represent the advantage of  $a_i$  over  $b^c$  on the  $j$ -th criterion ( $j = 1, \dots, n$ ). Let  $J^C$  denote the set  $j \in \{1, \dots, n: \Delta_j \geq 0\}$ ,  $J^D$  denote the set  $j \in \{1, \dots, n: \Delta_j < 0\}$ , and  $J^V$  denote the set  $j \in \{1, \dots, n: \Delta_j < -p_j\}$  (after  $F\emptyset$  and  $F1$  below have been performed).

#### To solve $\max\{\sigma(a_i, b^c): t \in T\}$ :

In recalling the definition of the polytope  $T$  (Section 4), note that only some of the parameters are interdependent. Concerning the  $j^{\text{th}}$  criterion, the performances  $g_j(a_i)$ ,  $g_j(b^c)$  ( $j = 1, \dots, n$ ) are only constrained to belong to  $G_j$ , hence we may separately find which combinations of performances are most favorable to  $a_i$ , through  $n$  linear programs ( $P\emptyset$  below). Parameters  $p_1, \dots, p_n, q_1, \dots, q_n$  are only subject to lower and upper bounds. Hence, we may fix them ( $F\emptyset$  below) to the values that most benefit  $a_i$  and least benefit  $b^c$  (see appendix, Prop. A.1). Bounds should satisfy constraints  $v_j \geq p_j \geq q_j$  ( $j = 1, \dots, n$ ). The optimization of the values for other parameters depends on the type of the constraints affecting the veto thresholds (4.7a-c).

#### Type 1 (veto subject to bounds)

**$P\emptyset$** : solve  $\max\{\Delta_j: (g_j(a_i), \dots, g_j(a_m), g_j(b^0), \dots, g_j(b^k)) \in G_j\}$ ,  $j = 1, \dots, n$ .

**$F\emptyset$** :  $q_j \leftarrow uq_j$ ;  $p_j \leftarrow up_j$ ,  $j \in J^D$  and  $q_j \leftarrow lq_j$ ;  $p_j \leftarrow lp_j$ ,  $j \in J^C$ .

**$F1$** :  $v_j \leftarrow uv_j$ ,  $j \in J^D$  and  $v_j \leftarrow lv_j$ ,  $j \in J^C$ . (Fixed according to appendix, Prop. A.1)

**$PM1$** : solve  $\max\{c(a_i, b^c, k): (k_1, \dots, k_n) \in K\}$ . (Linear program, see appendix, Prop. A.2).  
 $\max s(a_i, b^c)$  is now immediately obtained by combining the results of these steps.

#### Type 2 (veto subject to linear constraints, but independent of importance coefficients)

**$P\emptyset, F\emptyset$** : (same as above)

**$PM1$** : (same as above)

If the optimal value  $c(a_i, b^c)^*$  is 1, then  $\max \sigma(a_i, b^c)$  is 1; else consider  $c(a_i, b^c)^*$ , add constraints to guarantee that no veto occurs and continue (note that these constraints are linear and  $\sigma(a_i, b^c) = 0$  when they are violated):

**PM2:** solve  $\max \sigma(a_i, b^c, v): (v_1, \dots, v_n) \in V, v_j \geq -\Delta_j + \varepsilon (j \in J^V)\}$ , where  $\varepsilon$  is a small positive number (if there is no feasible solution then  $\max \sigma(a_i, b^c)$  is 0).

*Type 3* (veto is a function of the importance coefficient)

**PØ, FØ:** (same as above)

**F3:**  $\alpha_j \leftarrow u\alpha_j, j \in J^D$  and  $\alpha_j \leftarrow l\alpha_j, j \in J^C$ . (Most favorable to  $a_i$ , least favorable to  $b^c$ )

**PM3:** solve  $\max \sigma(a_i, b^c, k): (k_1, \dots, k_n) \in K, k_j \leq \alpha_j / [-\Delta_j - p_j] - \varepsilon (j \in J^V)\}$ , where  $\varepsilon$  is a small positive number (if there is no feasible solution then  $\max \sigma(a_i, b^c)$  is 0).

**To solve  $\min\{\sigma(b^c, a_i): t \in T\}$ .** Much of the process is similar to that of solving  $\max\{\sigma(a_i, b^c): t \in T\}$ , hence we only highlight the differences.

*Type 1* (veto subject to bounds)

**PØ, FØ, F1:**(same as above)

**Pm1:** solve  $\min \{c(b^c, a_i, k): (k_1, \dots, k_n) \in K\}$ . (Yielding  $\min \sigma(b^c, a_i)$ )

*Type 2* (veto subject to linear constraints, but independent of importance coefficients)

**PØ, FØ:** (same as above)

If  $\exists (v_1, \dots, v_n) \in V, j \in J^C: v_j \leq \Delta_j$  (veto occurs) then  $\min \sigma(b^c, a_i) = 0$ ; else:

**Pm1:** (same as above)

If the optimal value  $c(b^c, a_i)^*$  is 0, then  $\min \sigma(b^c, a_i)$  is 0; else consider  $c(b^c, a_i)^*$  and continue:

**Pm2:** solve  $\min \sigma(b^c, a_i, v): (v_1, \dots, v_n) \in V\}$ .

*Type 3* (veto is a function of the importance coefficient)

**PØ, FØ, F3:**(same as above)

If  $\exists (k_1, \dots, k_n) \in K, j \in J^C: k_j \geq \alpha_j / [\Delta_j - p_j]$  (veto occurs) then  $\min \sigma(b^c, a_i) = 0$ ; else:

**Pm3:** solve  $\min \{\sigma(b^c, a_i, k): (k_1, \dots, k_n) \in K\}$ .

### 6.3. On finding the worst category for an action

We discuss in this section the problem of finding the worst category that an action  $a_i$  may attain subject to  $t \in T$ . Consider again that the binary search algorithm of Section 5.2 is being used. If the pessimistic TRI is chosen, we must solve at each loop iteration the optimization problem  $\min\{\sigma(a_i, b^c): t \in T\}$  until we get a solution with value lower than  $\lambda_{\max}$  or we reach the minimum. If the optimistic TRI is chosen, according to Prop. 6.1, we can solve at each iteration the problem  $\max\{\sigma(b^c, a_i): t \in T\}$  until we reach a solution with value higher or equal to  $\lambda_{\min}$  or we reach the maximum. The algorithm will then stop with the output category  $C^m = \min\{C^j (j \in \{1, \dots, k\}): b^j S a_i\}$ . Afterwards, we need to solve  $\{\min \sigma(a_i, b^m) - \lambda: t \in T \wedge \sigma(b^m, a_i) - \lambda \geq 0\}$  once. Next we address all these problems separately.

**To solve  $\min\{\sigma(a_i, b^c): t \in T\}$ :** See Section 6.2. The problem is analogous to  $\min \sigma(b^c, a_i): t \in T\}$ , with  $b^c$  and  $a_i$  interchanged.

**To solve  $\max\{\sigma(b^c, a_i): t \in T\}$ :** See Section 6.2. The problem is analogous to  $\max\{\sigma(b^c, a_i): t \in T\}$ , with  $b^c$  and  $a_i$  interchanged.

**To solve  $\min\{\sigma(a, b^m) - \lambda: t \in T \wedge \sigma(b^m, a) - \lambda \geq 0\}$ .** The process is similar to  $\min\{\sigma(a, b^c)\}$  (with  $b^m$  in place of  $b^c$ ) with an additional constraint. Let  $\Delta_j$ ,  $J^C$  and  $J^D$  (as defined in Section 6.2)

now refer to  $b^m$  instead of  $b^c$ .

*Type 1 (veto subject to bounds)*

**Pa $\emptyset$ :** solve  $\min\{\Delta_j: (g_j(a_1), \dots, g_j(a_m), g_j(b^0), \dots, g_j(b^k)) \in G_j\}, j = 1, \dots, n.$

**Fa $\emptyset$ :**  $q_j \leftarrow lq_j; p_j \leftarrow lp_j, j \in J^D$  and  $q_j \leftarrow uq_j; p_j \leftarrow up_j, j \in J^C.$

**Fa1:**  $v_j \leftarrow lv_j, j \in J^D$  and  $v_j \leftarrow uv_j, j \in J^C.$

**Pa1:** solve  $\min\{\sigma(a, b^m, k) - \lambda: (k_1, \dots, k_n) \in K, \lambda \in [\lambda_{\min}, \lambda_{\max}], \sigma(b^m, a, k) - \lambda \geq 0\}.$

*Type 2 (veto subject to linear constraints, but independent of importance coefficients)*

**Pa $\emptyset$ , Fa $\emptyset$ :** (same as above)

**Pa2:** solve  $\min\{\sigma(a, b^m, k, v) - \lambda: k \in K, v \in V, \lambda \in [\lambda_{\min}, \lambda_{\max}], \sigma(b^m, a, k, v) - \lambda \geq 0\}.$

*Type 3 (veto is a function of the importance coefficient)*

**Pa $\emptyset$ , Fa $\emptyset$ :** (same as above)

**Pa3:** solve  $\min\{\sigma(a, b^m, k) - \lambda: (k_1, \dots, k_n) \in K, \lambda \in [\lambda_{\min}, \lambda_{\max}], \sigma(b^m, a, k) - \lambda \geq 0\}.$

#### 6.4. Solving the subproblems

Among the (sub)problems presented in Sections 6.2 and 6.3, problems P $\emptyset$ , PM1, Pm1 and Pa $\emptyset$  are linear in the objective function and in the constraints, hence they may be solved by any linear programming algorithm. The remaining problems are generally more difficult to solve since they are nonlinear in the objective function and sometimes also nonlinear in the constraints (the case of Pa1, Pa2 and Pa3).

The functions to maximize in problems PM2 and PM3 are strictly quasiconcave (see Appendix, Prop. A.4 and A.7). Therefore, any local maximum of these nonlinear programs must be a global maximum (e.g. see Bazaraa et al. (1993)). Another approach for PM2 is to maximize the logarithm of  $\sigma(\cdot)$ , as a separable concave function (see Prop. A.5 in appendix). The search for the maximum is simplified, because the constraints are linear. However, this search must account for the nondifferentiability of the objective function. In Lemaréchal (1989) and references contained therein the reader may find many methods to cope with nonsmooth problems like these, that use generalized notions of derivatives and gradients. Most of these consider the problem of minimizing a convex function, or, equivalently, maximizing a concave function, that fortunately may often be extended to address quasiconcavity (e.g. see Gromicho, 1998)).

The same functions are to be minimized in problems Pm2 and Pm3. These are global optimization problems, which are difficult as there may exist multiple local minima. However, since the objective functions are strictly quasiconcave and the constraints define a polytope, then the global minimum of each one of these nonlinear programs can be found at an extreme point of the polytope (e.g. see Bazaraa et al. (1993), p. 107, for a proof). Horst and Tuy (1996) present several efficient methods to deal with such quasiconcave minimization problems. Moreover, if the polytopes  $K$  and  $V$  do not have many vertices, and considering that they will be used repeatedly for many problems with

different pairs of actions (where only the objective function changes), then an algorithm for enumerating all their vertices (e.g. Avis and Fukuda, 1992) may be run once, and then the list of vertices can be searched as needed.

Problems Pa1, Pa2 and Pa3 can be more difficult since there is an additional nonlinear constraint. Fortunately, they are only needed when determining the worst case for the optimistic TRI and are solved only once per action to sort. A property shared by these problems, which can be exploited, is that the credibility function is strictly quasiconcave (propositions A.3, A.6 and A.7). Hence, it attains its minimum at an extreme point of the feasible region, which is convex. The global minimum is located either at a vertex of the polytope defined by the linear constraints (note that some vertices may now be unfeasible) or at the surface where  $\sigma(b^m, a_i) = \lambda$ . In the case of problem Pa2, the independence among the constraints on importance coefficients and those on veto thresholds might also be exploited. Methods to deal with this sort of concave minimization problems can be found in Horst and Tuy (1996). For a more general review of global minimization see Rinnooy Kan and Timmer (1989).

It is important to notice two aspects that can significantly decrease the computational burden associated with all the problems of Sections 6.2 and 6.3. First, note that often one may find whether a test is true or false before reaching the optimum (recall Section 6.1). To benefit from this, we should use feasible-iteration optimization algorithms, i.e. algorithms producing a sequence of feasible solutions converging to the optimum, instead of approaches based on exterior approximations to the feasible region. Secondly, when using these iterative optimization algorithms, we may start at the feasible solution where we stopped at an earlier problem. For instance, suppose we were solving the problem  $\max\{\sigma(a_i, b^x): t \in T\}$ , until we stopped at solution with value higher or equal to  $\lambda_{\min}$  or at the maximum (whatever occurred first). Then, when solving a problem  $\max\{\sigma(a_i, b^y): t \in T\}$ , with  $x \neq y$ , we would start iterating at the point where we had left the prior problem, instead of starting from some other initial (possibly unfeasible) solution.

## 7. Illustrative example

As a small example, let us consider that the DMs' purpose is to assign each action (corresponding to a company) to a risk category ("bad"-C<sup>1</sup>, "neutral"-C<sup>2</sup>, "good"-C<sup>3</sup>, "very good"-C<sup>4</sup>), according to five criteria: a financial dimension (assets, liabilities, etc.), an

Table 1. Performances of the action to be assigned and the reference actions (profiles)

	Financial	Historical	Macroeconomic	Management	Opp./Thr.
a <sub>1</sub>	12	5	5	17	13
b <sup>4</sup>	20	20	20	20	20
b <sup>3</sup>	15	14	14	17	16
b <sup>2</sup>	11	10	10	11	12
b <sup>1</sup>	5	5	5	6	6
b <sup>0</sup>	0	0	0	0	0

Table 2. Information on thresholds

	Financial	Historical	Macroeconomic	Management	Opp./Thr.
$q_j$	2	2	2	2	2
$p_j$	4	4	4	4	4
$\alpha_j$	0.5	0.75	0.75	0.3	0.3

historical dimension (credit incidents, reputation, etc.), a macroeconomic dimension (region, sector of activity, etc.), a management dimension (qualification, commitment, etc.), and an opportunities and threats dimension (competitors, evolution of the market, etc.). Suppose all of these have been quantified on a 0–20 rating scale. We consider the assignment of an action  $a_1$  whose performances are depicted in Table 1, together with the performances of the reference actions.

In this example we consider fixed performances and fixed indifference and preference thresholds (Table 2). The veto threshold is a function of the importance coefficients,  $v_j = p_j + \alpha_j/k_j$ , and the fixed parameters  $\alpha_j$  in Table 2. Finally, let the cut threshold  $\lambda = 2/3$ . The imprecise information concerns the importance coefficients  $k_j$  and, since  $v_j = p_j + \alpha_j/k_j$ , it also affects the value of the veto coefficients  $v_j$  (Type 3 constraints). Suppose that the information by the DMs leads to the following constraints:

$$\begin{aligned}
 k_2 &\geq k_3 & k_2 &\leq 2 k_3 \\
 k_1 &\geq k_2 & k_1 &\leq k_2 + k_3 \\
 k_5 &\geq k_1 & k_5 &\geq 2 k_2 & k_5 &\leq 2 k_2 + k_3 \\
 k_4 &\geq k_5 & k_4 &\geq k_1 + k_2 + k_3 & k_4 &\leq k_1 + k_2 + k_3 + k_5
 \end{aligned}$$

To assign  $a_1$  by the pessimistic TRI using the binary search algorithm we could start by finding the best possible category for  $a_1$ . First, we would compare it to  $b^2$  to find if  $\max\{\sigma(a_1, b^2): t \in T\}$  exceeds  $\lambda = 2/3$ . Using Excel's Solver for nonlinear programming resolves this problem, although this solver expects differentiable functions. In 5 iterations (instantaneous time) it tells us that the maximum is  $0.864 > \lambda$ , hence  $a_1$  belongs to category  $C^3$  or higher. Then,  $a_1$  would be set against  $b^3$  to find if  $\max\{\sigma(a_1, b^3): t \in T\}$  exceeds  $\lambda = 2/3$ . We would find that the solution has a value of  $0.682 > \lambda$ , hence  $a_1$  may reach category  $C^4$ .

To find the worst pessimistic assignment for  $a_1$  we would first compare it with  $b^2$  to find how  $\min\{\sigma(a_1, b^2): t \in T\}$  compares to  $\lambda = 2/3$ . Using the method by Avis and Fukuda (1992) to enumerate all the 16 vertices of this polytope, we calculate  $\sigma(a_1, b^2)$  at each vertex solution and find a minimum value of  $0.75 > \lambda$ . Hence,  $a_1$  belongs to category  $C^3$  or higher. Next we compare it with  $b^3$  and find that  $\min\{\sigma(a_1, b^3): t \in T\} = 0.063 < \lambda$  (at a different vertex solution). Hence  $a_1$  now belongs to category  $C^3$ . In conclusion, under these constraints it is possible to conclude that the range of categories that  $a_1$  may belong to is {"good", "very good"}.

Suppose now that we replaced the last constraint  $k_4 \leq k_1 + k_2 + k_3 + k_5$  by a tighter constraint  $k_4 \leq k_1 + k_5$  and repeated the process. To find the best category we would see that  $\max\{\sigma(a_1, b^2): t \in T\}$  is  $0.842 > \lambda$  (5 iterations) and then would find that  $\max\{\sigma(a_1, b^3): t \in T\}$  is  $0.628 < \lambda$  (14 iterations more, but still instantaneous). Hence, the best category attained by  $a_1$  is now  $C^3$ .

Concerning the worst category, we would find that  $\min\{\sigma(a_1, b^2): t \in T\}$  would remain the same, as would  $\min\{\sigma(a_1, b^3): t \in T\}$ . In conclusion, after tightening the last constraint it is possible to conclude that the  $a_1$  belongs to category “good”. Although there is imprecise information, it was possible to determine a precise assignment for this action.

In Dias and Clímaco (1999) we present some further examples of credibility indices’ maximization and minimization, which show that despite difficult in theoretical terms, the nonlinear optimization problems may be easily solved in practical situations.

## 8. Summary and future research

ELECTRE TRI is a well-known multicriteria method to assign actions to ordered predefined categories. We addressed the use of this method by a group of DMs with imprecise information on the values of its parameters. This approach potentially eases the burden of each DM, in that precise values for the parameters are no longer required. Moreover, in a group setting it also may help DMs to reach a consensus on what to recommend for each action.

In a group decision-making framework, a method to find the best and worst categories that each action may attain may be used in a conjunctive or disjunctive manner. The former consists in accepting an assignment as possible if the input of all of the DMs warrants that conclusion. The latter consists in accepting an assignment as possible if any DM, individually, reaches that conclusion. A potential benefit arising from this approach is that DMs may agree on a result although they would not be able to agree on precise values for the input parameters.

We have shown how to find the best and worst categories that an action may belong to given linear constraints on the parameter values. To achieve this we changed the tests in the original algorithms. Since these tests involve solving some mathematical programs, we presented versions of these algorithms that are more efficient when there are many categories. We then focused on these tests and suggested some ways to solve these mathematical programs, considering a reasonable set of constraints where some parameters may vary independently from others. A small example was provided to illustrate the feasibility of this approach.

In addition to its potential to discover robust conclusions and to facilitate consensus reaching in group decisions, this approach allows to identify which results are more affected by the fact that information is imprecise. Indeed, it may be interesting to know that some actions have a wide range of categories where they may be assigned to, in contrast with some other actions that are always assigned to a single category. This ranges may in turn be used to prompt discussions about the parameter values, leading to the incorporation of new information in an interactive way.

Future research may address the choice of the best algorithms to solve the optimization problems. As in other circumstances (e.g. Dias et al., 1997), parallel processing may play a positive role. Another stream of research is how to help the DMs in reaching a consensus on set  $T$  of acceptable values for the parameters. Regarding this stream, research is needed to guide the DMs in “narrowing” the set  $T$  as consensus emerges or more information becomes available.

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### Appendix

This appendix presents some results concerning the credibility index function  $\sigma(a_1, a_2, t)$ , where  $t$  is a combination of parameter values in a given polytope  $T$ . For more detail and proofs not presented here see Dias and Clímaco (1999). We will assume throughout that the computation concerns the ordered pair  $(a_1, a_2)$ , hence we will sometimes refer to the credibility function as  $\sigma(t): T \rightarrow [0, 1]$ . Let  $\Delta_j$  denote the advantage of  $a_1$  over  $a_2$  on the  $j$ -th criterion ( $j = 1, \dots, n$ ).

The function

$$\sigma(t) = \sigma(a_1, a_2, t) = c(a_1, a_2, t) \prod_{\substack{j \in \{1, \dots, n\}: \\ d_j(a_1, a_2, t) > c(a_1, a_2, t)}} \frac{1 - d_j(a_1, a_2, t)}{1 - c(a_1, a_2, t)}$$

is obviously continuous but it has no derivative in a discrete number of points of  $T$ , since neither  $c(\cdot)$  nor  $d_j(\cdot)$  have. Function  $\sigma(t)$  is a monotonous function of  $c(t)$ . Furthermore, it increases when any  $c_j(t)$  increases and/or any  $d_j(t)$  decreases. The following proposition shows how  $\sigma(t)$  changes when some parameters vary.

*Proposition A.1.:* If any  $\Delta_j$ ,  $q_j$ ,  $p_j$  or  $v_j$  increases ( $j \in \{1, \dots, n\}$ ), then  $\sigma(a_1, a_2)$  does not decrease.

Now consider the constraint  $(k_1, \dots, k_n) = k \in K$  (4.6). The next proposition states that the global concordance index  $c(k) = c(a_1, a_2, k): K \rightarrow [0, 1]$  is linear on  $k$ :

*Proposition A.2.:* Given fixed values for  $q_j$ ,  $p_j$  and  $\Delta_j$  ( $j = 1, \dots, n$ ),

$$\forall x, y \in K, \lambda \in [0, 1], c((1-\lambda)x + \lambda y) = (1-\lambda)c(x) + \lambda c(y).$$

*Proposition A.3.:* Given fixed values for  $q_j$ ,  $p_j$ ,  $\Delta_j$  and  $v_j$  ( $j = 1, \dots, n$ ),  $\sigma(k)$  is both strictly quasiconvex and strictly quasiconcave, i.e.

$$\forall \lambda \in ]0,1[, x,y \in K, \sigma(x) \neq \sigma(y) \Rightarrow \max\{\sigma(x), \sigma(y)\} > \sigma((1-\lambda)x + \lambda y) > \min\{\sigma(x), \sigma(y)\}.$$

*Proof:* This is a corollary of Prop. A.2 together with the fact that  $\sigma(t)$  is a monotonous function of  $c(t)$ . Let for instance  $\sigma(x) > \sigma(y)$ . Then, by monotony,  $c(x) > c(y)$ . Hence:

$$c(x) > c((1-\lambda)x + \lambda y) = (1-\lambda) c(x) + \lambda c(y) > c(y), \text{ and again by monotony} \\ \sigma(x) > \sigma((1-\lambda)x + \lambda y) > \sigma(y).$$

Next we consider the cases when veto thresholds cannot vary independently, i.e. constraints of type 2 and type 3.

*Type 2 constraint*

First let us consider a constraint  $(v_1, \dots, v_n) = v \in V$  (Type 2). We assume that  $q_j, p_j, \Delta_j$  and  $k_j$  ( $j = 1, \dots, n$ ) are fixed, that  $c(a_1, a_2, k) < 1$  (else we know that the credibility index equals one) and that no veto occurs (i.e.  $v_j \geq -\Delta_j, j = 1, \dots, n$ ). The following proposition establishes that  $\sigma(v)$  is strictly quasiconcave in a subset  $U \subseteq V$ . Note that  $\sigma(v)$  is null for  $v$  outside of  $U$ .

*Proposition A.4.:* Let  $U = \{v \in \mathbb{R}^n: v_j \geq -\Delta_j (j = 1, \dots, n)\}$ . Then  $\sigma(v)$  is strictly quasiconcave in  $U$ ,

$$\text{i.e. } \forall \lambda \in ]0,1[, x,y \in U, \sigma(x) \neq \sigma(y) \Rightarrow \sigma((1-\lambda)x + \lambda y) > \min\{\sigma(x), \sigma(y)\}$$

Another interesting property of  $\sigma(v)$  is the following, which states that if we wish to obtain a separable function by taking logarithms we keep the concavity property.

*Proposition A.5.:*  $\ln \sigma(v)$  is concave in  $U = \{v \in \mathbb{R}^n: v_j > -\Delta_j (j = 1, \dots, n)\}$ .

Now suppose we drop the assumption that the  $k_j$  ( $j = 1, \dots, n$ ) are fixed. Let the constraints on the importance coefficients be independent from the constraints on the veto thresholds, i.e.  $\sigma(k,v): K \times V \rightarrow [0,1]$ . Then  $\sigma(k,v)$  is strictly quasiconcave in the region where veto does not occur:

*Proposition A.6.:* Let  $U = \{v \in \mathbb{R}^n: v_j \geq -\Delta_j (j = 1, \dots, n)\}$ . Then  $\sigma(k,v)$  is strictly quasiconcave in  $K \times U, \forall e. \lambda \in ]0,1[, (k^a, v^a), (k^b, v^b) \in K \times U,$

$$\sigma(k^a, v^a) \neq \sigma(k^b, v^b) \Rightarrow \sigma((1-\lambda)(k^a, v^a) + \lambda(k^b, v^b)) > \min\{\sigma(k^a, v^a), \sigma(k^b, v^b)\}.$$

*Proof:* Note that when  $c(k) < 1$  (if  $c(k) = 1$  then  $\sigma(k) = 1$ ) we can write (2.4) as:

$$\sigma(k, v) = c(k) \prod_{\substack{j \in \{1, \dots, n\} \\ d_j(v_j) > c(k)}} \frac{1 - d_j(v_j)}{1 - c(k)} = \frac{c(k)}{(1 - c(k))^n} \prod_{j=1}^n m_j(k, v_j),$$

where  $m_j(k, v_j) = \min \{1 - c(k), 1 - d_j(v_j)\}$ . Now note that  $c(k)$  is linear (Prop. A.1) and, in the

$$\text{absence of veto, } d_j(v_j) = \begin{cases} 0 & , \text{if } \Delta_j \geq p_j \\ -\frac{\Delta_j - p_j}{v_j - p_j} & , \text{if } \Delta_j < p_j, \end{cases}$$

which is either constant if  $p_j \geq -\Delta_j$  or convex.

Since  $m_j(k, v_j) = \min \{1 - c(k), 1 - d_j(v_j)\}$  is the minimum of a linear function and a concave function, it is concave. Then, to see that  $\sigma(k, v)$  is strictly quasiconcave in  $K \times U$  follow the proof in Dias and Clímaco (1999) for quasiconcavity in the case of type 3 constraints.

#### Type 3 constraint

We can prove a result similar to Prop. A.4 for the case with constraints  $(k_1, \dots, k_n) = k \in K$ ,  $v_j = p_j + \alpha_j/k_j$  and  $u\alpha_j \geq \alpha_j \geq l\alpha_j$  ( $j = 1, \dots, n$ ) (Type 3). We assume that  $q_j, p_j, \Delta_j$  and  $\alpha_j$  ( $j = 1, \dots, n$ ) are fixed, and  $0 < \sigma(x) < \sigma(y) < 1$ :

*Proposition A.7:* Let  $I = \{x \in K: \sigma(x) \in ]0, 1[ \}$ . Then  $\sigma(x)$  is strictly quasiconcave in  $I$ , i.e.

$$\forall \lambda \in ]0, 1[, x, y \in I, \text{ with } \sigma(x) \neq \sigma(y), \sigma((1 - \lambda)x + \lambda y) > \min \{ \sigma(x), \sigma(y) \}$$

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