## Airline Fleet Sizing

Dissertation submitted to obtain the Integrated Master in Civil Engineering in the area of specialization of Urbanism, Transports and Transportation
Infrastructures

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## RESUMO

Para as companhias aéreas, a composição da frota e seu planeamento são de uma elevada importância devido às implicações económico-financeiras que têm para a empresa.

Esta dissertação tem como objeto o estudo de fatores que envolvem o planeamento de uma frota aérea, nomeadamente as características, desempenho e custos das aeronaves, bem como os modelos de otimização que sustentam as escolhas para a frota durante o seu planeamento.

Será desenvolvido um modelo para otimização de frota que será, posteriormente, aplicado para otimizar à da companhia aérea portuguesa, TAP Portugal.


#### Abstract

For airlines, the fleet composition and its planning are very important due to the economic and financial implications they have for the company.

This dissertation has as its object the study of factors involving the planning of an air fleet, including the features, performance and costs of aircraft, as well as optimization models that underlie the choices for the fleet during its planning.

A fleet sizing model will be developed that will, later, be applied to optimize the fleet of the Portuguese airline, TAP Portugal.


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## SIMBOLOGY

$a_{k}(t)$ - acquisitions for fleet $k$ in time period $t$ (assumed to occur at the beginning of the period)
$c_{k}$ - operation cost per seat and kilometer
$c_{k}^{O}$ - The ownership cost of an aircraft of type $k$
$c_{i j k}$ - operating cost of a trip from $i$ to $j$ for a vehicle of type $k$
$d_{i j}(t)$ - the demand for transportation service between $i$ and $j$ in period $t$
$d_{i j}$ - distance for a flight between airports $i$ and $j$
$e_{i j}$ - cost of moving an empty vehicle from $i$ to $j$
$H_{i}$ - unit cost of holding a vehicle for one period at location $i$
$l_{i j}$ - cost of moving a loaded vehicle from $i$ to $j$
$M_{i j k}$ - set of markets that have origin $i$, destination $j$, and are eligible for shipment on vehicles of type $k$
$p$ - varies between 0,75 and 1,25 and it's used to make the demand vary along the months
$P_{i}$ - variable which generates a random population for each location between 500000 and 20.000.000 inhabitants
$P_{\mathrm{ij}}$ - penalty cost per period for one unit of unmet demand from $i$ to $j$
$q$ - cost per vehicle per period to own or lease a vehicle
$q_{m}(t)$ - the shipments carried for market $m$ in time period $t$
$q_{i j t}$ - number of daily passengers in month $t$ between airports $i$ and $j$
$Q_{m}^{\text {def }}(t)$ - total shipments deferred for market $m$ in time period $t$
$Q_{m}^{d l y}(t)$ - total shipments delayed for market $m$ in time period $t$
$Q_{m}(t)$ - number of market $m$ shipments offered for movement in time period $t$
$r_{i j}-$ revenue per loaded vehicle sent from $i$ to $j$
$r_{k}(t)$ - retirements for fleet $k$ in time period $t$ (assumed to occur at the beginning of the period)
$r_{k}$ - range of an aircraft of type $k$
$s_{k}-$ number of seats of an aircraft of type $k$
$t_{k}$ - turn time of an aircraft of type $k$
$T$ - the number of time periods
$U_{i j}(t)$ - unmet demand from $i$ to $j$ in period $t$
$v_{k}-$ maximum speed of an aircraft of type $k$
$V_{i}(0)$ - number of vehicles initially allocated to location $i$
$V_{i}(t)$ - number of vehicles present at location $i$ at the end of period $t$
$V_{k}(t)$ - fleet size for type $k$ vehicles in time period $t$
$w_{m}$ - allowable window (number of time periods) for shipment of market $m$ shipments
$x_{k}$ - number of aircraft of type $k$ owned by the airline
$x_{i j k}(t)$ - vehicles of type k moved from $i$ to $j$ in time period $t$
$X_{i j}(t)$ - number of loaded vehicles dispatched from $i$ to $j$ in period $t$
$Y_{i j}(t)$ - number of empty vehicles dispatched from $i$ to $j$ in period $t$
$z_{i j k t}$ - number of daily flights between airports $i$ and $j$ made by an aircraft of type $k$ in month $t$
$\alpha$ - constant calibration variable
$\alpha_{i j}(\tau, t)$ - proportion of loaded vehicles dispatched from $i$ to $j$ in period $\tau$ which arrive in period $t$
$\beta_{i j}(\tau, t)$ - proportion of empty vehicles dispatched from $i$ to $j$ in period $\tau$ which arrive in period $t$
$\varphi_{\mathrm{ij}}$ - calibration variable
$\theta_{k}$ - cost of owning one vehicle of type $k$ for one time period
$\lambda_{k}-$ cost of acquiring one vehicle of type $k$
$\zeta_{k}$ - cost of retiring one vehicle of type $k$
$\rho_{m}$ - per-period penalty for deferring one shipment for market $m$
$\gamma_{m}$ - per-period penalty for delaying one shipment for market $m$
$\pi_{k}$ - Percent of time that a vehicle of type $k$ is available
$\Gamma(t)$ - duration of time period $t$

## ABREVIATIONS

AMS - Amsterdam Schiphol Airport
BCN - Barcelona International Airport
BRU - Brussels Airport
BSB - Brasília International Airport
CASM - Cost per Available Seat Mile
CDG - Charles de Gaulle International Airport
CNF - Tancredo Neves International Airport, Belo Horizonte
ETOPS - Extended Twin Engine Operations
EWR - Newark Liberty International Airport
FAO - Faro Airport
FCO -Leonardo da Vinci International Airport, Rome
FNC - Madeira Airport
FOR - Fortaleza Pinto Martins International Airport
GIG - Rio de Janeiro Galeão International Airport
GRU - S. Paulo, Guarulhos International Airport
GVA - Geneva Cointrin International Airport
LAD - Luanda Quatro de Fevereiro Airport
LIN - Milano Linate Airport
LIS - Lisboa Portela Airport
LGW - London Gatwick Airport
LHR - London Heathrow Airport
LUX - Luxembourg Findel Airport
FRA - Frankfurt International Airport
MAD - Madrid-Barajas Airport
MIP - Mixed-Integer Programming
MPM - Maputo International Airport
MUC - Munich International Airport
MXP - Milano Malpensa Airport
NAT - Greater Natal International Airport

OPO - Francisco Sá Carneiro Airport, Oporto
ORY - Paris Orly Airport
PDL - Ponta Delgada Airport
REC - Recife Airport
SSA - Luís Eduardo Magalhães International Airport, Salvador da Bahia
TAP - Transportes Aéreos Portugueses (Portuguese Air Transports)
ZRH - Zurich International Airport

## 1. INTRODUCTION

### 1.1. The Fleet Sizing Problem

Transportation is one of the most vital services in modern society. It makes most of the other functions of society possible. Real transportation systems are so large and complex that in order to build the science of transportation systems it will be necessary to work in many areas, such as: Modeling, Optimization and Simulation. This thesis will focus its attention just for the fleet sizing problem.

The fleet sizing problem consists on calculating the optimal number of vehicles that balances service demands against the cost of purchasing and maintaining them. In other words, the main question that fleet sizing tries to answer is:

What type of vehicle to acquire, when and how many of each?
The capacity of a transportation system is directly related to the number of available vehicles. Owners and operators of transport companies invest in order to provide the capacity to meet the demands. The demand for movements between locations is normally unbalanced which implies the need for redistribution of empty vehicles so they can serve other locations. So, as consequence, the number of vehicles which is available for service at any given time and a certain location depends upon the vehicle redistribution strategy.

Photo 1.1 shows the variety of type of vehicles owned by Fedex transportation.


Photo 1.1 - Example of some vehicles of FedEx's fleet (FedEx @)
Fleet sizing is a very important issue for transportation service companies. The vehicles are expensive to own and keep, so, deciding what vehicles should be acquired is the key for their business to succeed. Fleet sizing is connected to overall service design (Crainic, 2000), and there has been some studies related to trucking (e.g., Hall and Racer, 1995; Du and Hall, 1997; Ozdamar and Yazgac, 1999), multi-level railcar operations (Sherali and Tuncbilek, 1997), material handling systems used for manufacturing operations (e.g., Beamon and Deshpande, 1998; Beamon and Chen, 1998) and airline express package service (Barnhart and Schneur, 1996) that gives importance to these connections.

Normally vehicles are a long-term asset, which means that there is a subjective uncertainty about the demands that they will serve over their lifetime and about the conditions under which they will operate. Besides researchers and operators recognizing the importance of this uncertainty, fleet sizing problems are often quite difficult to solve even under deterministic assumptions and most of the existent studies focus on deterministic models.

### 1.2. Research Approach and Objectives

Fleet planning is fundamental in order for airlines to be successful in a competitive market such as the commercial air transportation.

This dissertation is divided into six chapters and begins by the introduction where is presented the topic, the objectives, the structure and the content.

The second chapter exposes the criteria to be considered when planning an airline's fleet, such as characteristics and performance of the aircraft, financials issues, and network and hub location.

In the third chapter, two fleet sizing models are described, which were quite important for the development of the proposed optimization model presented in the fourth chapter.

TAP Portugal will be considered in order to illustrate this model, whose fleet is in need of review. In the fifth chapter, the optimal aircraft for TAP's fleet will be chosen that minimizes costs while being able to serve the demand.

In the end, the conclusions and the achieved goals are summarized, as well as the limitations of this dissertation. Also, it is given some suggestions for future studies related to this subject.

## 2. AIRLINE FLEET PLANNING

### 2.1. Introduction

"Fleet planning is the process by which an airline acquires and manages appropriate aircraft capacity in order to serve anticipated markets over a variety of defined periods of time with a view to maximizing corporate wealth." ("Buying the Big Jets", P. Clark)

According to "The Global Airline Industry", P. Belobaba and C. Odoni, fleet composition is a very important long-term strategic decision for airlines. An airline's fleet is characterized by the total number of aircraft owned as well its specific aircraft types. Different aircraft models have different features. The most important one is technical performance. It is used to determine its capacity to carry payload over a maximum flight distance, or range.

Figure 2.1 illustrates the hierarchical location, in an airline organization, where fleet planning feets.


Figure 2.1 - Example of an airline organization (Buying the Big Jets, P. Clark)
Airlines' decisions to acquire new aircraft or retire existing aircraft in its fleet influence the airline's overall financial position, operating costs, as well as the ability to serve specific
demands in a profitable manner. Acquiring a new aircraft represents a major investment with a long-term operational and economic horizon.

The fleet planning problem can be considered as an optimal staging problem. For a certain time period there is a fleet composition that changes with every additional aircraft acquired and every existing aircraft that is taken away. Consequently, an airline's fleet plan must reflect a strategy for several periods into the future, such as, the number of aircraft required by aircraft type, the timing of the future deliveries and retirement of existing fleet, as well as backup plans to prevent financial slips when there is uncertainty about future market conditions. Airlines must also recognize that there are constraints imposed by the existing fleet, the ability to dispose of older aircraft, and the availability of future delivery slots from aircraft manufacturers and/or leasing companies. Figure 2.2 shows the life cycle of a typical aircraft program.


Figure 2.2 - Typical Aircraft Program Life Cycle

### 2.2. Aircraft Categories and Specifications

Nowadays, aircraft are characterized by two important features: range and size. The range of an aircraft refers to the maximum distance that it can fly without stopping for additional fuel, while still carrying a fair payload of passengers and/or cargo. The size of an aircraft is defined by its weight, seating or cargo capacity, as indicators of the amount of payload that it can carry.

Figure 2.3 represents the size and range characteristics of Boeing and Airbus aircraft. Historically, the largest aircraft were designed for routes with the longest flight distances. The relationship between aircraft size and range in the 1970s was almost linear. So, for example, if an airline wished to serve a very long-haul non-stop route, it had no other choice but to acquire the largest Boeing 747 aircraft type. Throughout the years, manufacturers have been expanding their aircraft product families, providing more variety in order to offer airlines more options to build their fleet.


Figure 2.3 - Size and range characteristics of Boeing and Airbus aircraft (Wikipedia@)

According to "Buying the Big Jets, P. Clark", an aircraft manufacturer, in order to sell its products, has to satisfy the needs of the airline, and also, offer advantages compared to other rival companies. Therefore, the manufacturer has to have an open eye to the airline's planning, because it is going to declare its needs. The airline's planners have to be careful and choose wisely what they wish for its fleet, because manufacturers tend to focus the strong points and depreciate the weaknesses of its products, and sometimes the planner finds himself in the middle of two contradictory arguments. To balance these opposing viewpoints, the airline needs find the definition of the assumptions under which analysis is performed.

For experienced Airlines, it is easy for their planners to not be influenced by the manufacturers marketing tricks. Same thing does not happen with start-up airlines, which tend to lack expertise, experience and access to data, in order to conduct a comprehensive analysis. In this case, the manufacturer overpowers the Airline in knowledge, which can result in biased decisions.

### 2.3. Technical and Performance Characteristics

An important performance characteristic that determines the airline's choice of aircraft type is the "payload-range curve". As shown in Figure 2.4, the payload-range curve defines the technical capability of an aircraft type to carry a payload of passengers and/or cargo over a maximum flight distance. Depending on the engine type attached to the airframe as well as the aircraft model, the payload-range curve changes.


Figure 2.4 - Payload-Range Curve of the Airbus A320-100 and A320-200 ("A320 - Airplane Characteristics For Airport Planning")

Payload-range curves depend on specifications such as aerodynamic design, engine technology, fuel capacity and passenger/cargo configuration. In general, the typical shape of the curve is such that the aircraft is able to carry a maximum payload over a certain distance, while long-haul flights can be executed if the operator is willing to reduce its flight payload in exchange for extra fuel. This trade-off continues until a maximum operational range is reached.

There are other important technical and performance characteristics that include a wide variety of factors related to airline operational and airport constraints. For instance, each aircraft type has its own maximum take-off and landing weights that determine minimum runway length requirements which might not be supported by some airports. Limitations on the taxiways and gate space and even ground equipment at airports can also be a problem and will influence the fleet planning of an airline.

Choosing aircraft with common characteristics is quite a good strategy because it can significantly reduce the costs associated with training of pilots and mechanics, and also the need for new equipment and spare parts inventory for new aircraft types not previously in the airline's fleet. Manufacturers like Boeing and Airbus have at the disposal a couple of aircraft families composed by aircraft types that have similar or identical cockpit layouts, and maintenance and spare parts requirements. For instance, the Airbus A318 (110 seats), A319 ( 130 seats), A320 ( 150 seats) and A321 (170 seats) are similar in their physical characteristics except their seating capacity and range. All these mentioned aircraft have the same cockpit crew requirements, which allow crews to easily operate all types in the family, therefore, reducing the airline crew costs.

### 2.4. Financial and Economic Issues

When acquiring new aircraft, airlines have two forms of payment: full payment or leasing. Full payment is normally required upon aircraft delivery and the payment can be done with cash on hand, retained earnings, debt (loans) or equity (stocks) for aircraft purchases. Leasing might be more expensive in terms of monthly lease payments, but due to its flexibility in allowing frequent fleet renewals and a lower investment required, makes leasing the favorite option for many airlines nowadays as shown in figure 2.5 .


Figure 2.5 - The increase of leasing throughout the years ("Buying the Big Jets", P. Clark)

In order to determine the cost and revenue impacts of each alternative, airlines evaluate all the possibilities with different alternative aircraft, so that in the end, they can make the best decision possible. As mentioned before, if the type of the acquired aircraft is new to the fleet, then there will be costs for spare engines and parts inventory, as well as for new ground equipment and employee training costs. When an airline makes the decision of renewing its fleet, they are concerned about the higher operating costs of the older aircraft and the possible benefits of acquiring new models. Not only do these new aircraft have lower operating costs but they might have greater payload capacity and even marketing appeal of newer aircraft to passengers.

### 2.5. Hub Location

A hub is an airport that an airline uses as a transfer point to get passengers to their intended destination. Hubs tend to have heavy traffic, which may indeed become their weakness because they have cyclical peaks of high activity. The need to create connections for the large demand that arrives from long-haul flights means that there must be available small sized aircraft which it is not advantageous to the economy because flights should be distributed throughout the time using the less number of aircraft possible and using the maximum amount of time.

On the other side, the larger the hub, the higher is the probability of occurring delays and failed connections. Thus, if an airline chooses to optimize operating efficiencies and passenger satisfaction, it ought to limit the size of a hub. "It would appear that maximum efficiencies occur when around $50-70 \%$ of traffic is connecting at a hub" (Buying the Big Jets, Fleet planning for airlines, Paul Clark)

The location of the hubs are an important factor when planning, not just because they determine the network, but they, as well, influence the size and the management of the own hub. For instance, in terms demand peaks and its number which will, consequently, determine the fleet size. On the other hand, the way that the traffic along the spokes is kept, for instance, arriving and departing on the hub at constant level, with small aircraft, determines also the type and size of aircraft needed.

Fleet sizing is also determined by the kind of flights received. For example, if the hub has long-haul flights that are disperse by small flights, the fleet has to be mixture of small and
large aircraft. On the other hand, if all the flights have the same distance and the same number of passengers, it requires aircraft of the same size.

The following figure 2.6 shows an example of network composed by two hubs and their respective spokes.


Figure 2.6 - Double hubbing ("Buying the Big Jets", P. Clark)

Hubs are essential for the distributing traffic, however, they have some problems due to its size and, consequently, the increase of the flight time. Some airlines have found a niche market, and offer clients a by-pass flight that enables passengers to go directly to the destination without going through the hub. This only works if the market in the small citypairs is large enough.

Curiously, these two types of strategies of development are supported by the two most important manufacturers. Boeing believes that smaller aircraft should link a large number of direct flights "point-to-point flying", while Airbus is of the opinion that larger aircraft should connect efficiently major centers of population, in other words, hubs would still keep an important role on the network. "A cynic would argue that these views are designed to support the product strategies of the two suppliers. The truth of the matter is that there is more than a
grain of truth in both approaches and the situation is certainly not black or white." ("Buying the Big Jets", P. Clark).

### 2.6. Other Aircraft Selection Criteria

Besides these important characteristics that usually have more weight on an airline's fleet planning decision, there are other aircraft selection criteria that cannot be excluded, such as the environmental impact, marketing and political issues.

All around the world, countries and their governments are imposing regulations to limit the environmental impacts. The population that lives nearby the airports is the most punished by the noise and emissions caused by the aircraft so that now, many airports have regulations and/or curfews that limit or prevent the operation of older aircraft types with engines that exceed specified noise levels. Also, there is a growing trend toward imposition of air pollution regulations designed to cut down the aircraft emissions around airports. These regulations incentive airlines to renew their fleets with modern aircraft that are more environment friendly, but at a higher capital cost to the airlines.

Aircraft manufacturers tend to overstate the marketing advantages of newer aircraft in terms of passenger preference and their impact on generating incremental market share and revenues for the airline. Passengers don't really have aircraft preference. In fact, passengers are less likely to choose (or even be aware of) different aircraft types involved in a given flight. However, it is possible that the first airline to operate the newest aircraft type or the airline with the youngest fleet (with proper advertising of these facts) can generate incremental revenues. When in 2008, Singapore Airlines introduced the new A380 superjumbo aircraft (Photo 2.1), the company generated a great deal of demand, allowing the airline to charge higher fares on A380 flights than on flights operated with other aircraft types on the same routes.


Photo 2.1 - A380 of Singapore Airlines (Airliners@)

### 2.7. Conclusion

Economics is, probably, the most important element in fleet planning, followed closely by aircraft performance. Figure 2.7 is an example of the elements involved on a fleet selection process. In short, efficient fleet planning involves a structured and prioritized set of key criteria, relevant to the airline and its position in the market.

| Category | Elements |
| :--- | :--- |
| Markets and routes | Size, growth, mix, comfort, schedule, <br> Airport compatibility, economics, turn times |
| Operations | Crewing, aircraft mix, ETOPS, <br> Minimum Equipment List, performance |
| Finance and contractual | Purchase vs lease, residual value, buy back, <br> insurance, price escalation, guarantees, <br> spares pricing, cost of updates |
| Engineering | Spares inventory, pooling, commonality, <br> facilities, third party needs |
| Regulatory and environmental | Certification rules, environment standards <br> special conditions |

Figure 2.7 - Example of several elements involved on a fleet selection process ("Buying the Big Jets", P. Clark)

## 3. OPTIMIZATION MODELS FOR FLEET SIZING

### 3.1. Introduction

This chapter describes two important fleet sizing optimization models, which were quite important for the development of the proposed optimization model presented in the next chapter.

### 3.2. Fleet Sizing and Vehicle Allocation Model

George J. Beaujon and Mark A. Turnquist (2001), created a model in which they consider a set of locations denoted by $\boldsymbol{N}$. They assumed that the planning horizon has been divided into discrete "decision periods" - $t$, and represented the demands for transportation service between points $i$ and $j, i \in N$ and $j \in N$, in period $t$, by $d_{i j}(t)$.
$d_{i j}(t)$ has been considered to be a random variable whose mean may depend on $t$. They consider just full vehicle loads. Demands may change regularly over time and the actual demand observed at any time contains an uncertainty with two components: a stochastic and a deterministic elements. The actual probability distribution of the random component will remain unspecified, except that it should have a mean of zero.

These demands generate loaded vehicle flows which are represented by $X_{i j}(t)$. In the presented model, Beaujon and Turnquist, only contemplate one type of vehicle but if there are several different types of vehicles available to server demands, notation can be expanded to $X_{i j k}(t)$ to represent flows of vehicles of type $k$. Movement of empty vehicles has been denoted $Y_{i j}(t)$. These movements are necessary because the demand for loaded vehicles that arrive in location $i$, may be different from the demand of loaded vehicles that depart from $i$ to other locations.

In the formulation of fleet management models, travel time is an important element that, in many systems is uncertain due to equipment failures and/or external interference, and, by consequence, is a random variable. Rather than introduce travel time directly, Beaujon and Turnquist, chose to formulate the problem in terms of the vehicle arrivals. Thus, given that $X_{i j}(\tau)$ vehicles were dispatched from point $i$ in period $\tau$, it is necessary to know how many of these vehicles actually arrive at point $j$ in period $t$. For that, it was defined two random variables, $\alpha_{i j}(\tau, t)$ and $\left[\beta_{i j}(\tau, t)\right]$, which are, respectively, the proportion of loaded and empty vehicles dispatched from $i$ to $j$ in period $\tau$ which actually arrive in period $t$.

In order to offer a security against temporary shortages dues to the dynamic and stochastic fluctuations in demand and uncertain travel times, it is advisable to maintain a pool of vehicles at some locations. That number of vehicles present at location $i$ at the end of period $t$ was represented by $V_{i}(t)$.

But there is also a possibility that the vehicles available at location $i$ in period $t$ are insufficient to meet all demands, and if so, some of the demands will be either backordered or lost from the system. The quantity of demand from $i$ to $j$ that remains unmet at the end of period $t$ is designated by $U_{i j}(t)$.

Supposing constant revenue per loaded vehicle sent from $i$ to $j\left(r_{i j}\right)$, constant costs of moving vehicles from point $i$ to $j$ ( $l_{i j}$ for loaded vehicles and $e_{i j}$ for empty vehicles ) and constant daily cost of ownership of the vehicle while traveling ( $q$ ), the optimization is obtained by maximizing the difference between revenues generated by serving demands and costs of vehicle ownership, vehicle movement, and unmet demand.

The holding cost for vehicle pools is considered to be the ownership cost of the vehicles, $q$, plus additional costs associated with storage and management of the vehicle pool. The cost of holding a vehicle for one period at location $i$ is represented by H , where $H_{i} \geq q$.

The penalty cost for unmet demand (backordered vehicles) or the unit penalty cost per period for vehicle loads waiting at $i$ to be transported to $j$ is denoted by $P_{i j}$.

The decision variable notation summarized:
Quickly summarizing the notation, we have as decision variable:
$X_{i j}(t)=$ number of loaded vehicles dispatched from $i$ to $j$ in period $t$
$Y_{i j}(t)=$ number of empty vehicles dispatched from $i$ to $j$ in period $t$
$V_{i}(0)=$ number of vehicles initially allocated to location $i$.
Because demands and travel times are uncertain, the optimal values for vehicle dispatching decisions, $X_{i j}(t)$ and $Y_{i j}(t)$ will depend on the realization of $d_{i j}\left(\right.$ )'s, $\alpha_{i j}$ ) 's and $\beta_{i j}$ )'s.

The state of the system at any time $t$ is given by:
$V_{i}(t)=$ number of vehicles present at location $i$ at the end of period $t$
$U_{i j}(t)=$ unmet demand from $i$ to $j$ in period $t$.
The revenues and costs associated with operating the system are:
$r_{i j}=$ revenue per loaded vehicle sent from $i$ to $j$
$l_{i j}=$ cost of moving a loaded vehicle from $i$ to $j$
$e_{i j}=$ cost of moving an empty vehicle from $i$ to $j$
$q=$ cost per vehicle per period to own or lease a vehicle
$H_{i}=$ unit cost of holding a vehicle for one period at location $i$
$P_{\mathrm{ij}}=$ penalty cost per period for one unit of unmet demand from $i$ to $j$.
In addition, because travel times are uncertain, the following random variables are needed to describe vehicle movements:
$\alpha_{i j}(\tau, t)=$ proportion of loaded vehicles dispatched from $i$ to $j$ in period $\tau$ which arrive in period $t$ $\beta_{i j}(\tau, t)=$ proportion of empty vehicles dispatched from $i$ to $j$ in period $\tau$ which arrive in period $t$. Finally, the demand for vehicles is given by:
$d_{i j}(t)=$ the demand for transportation service between $i$ and $j$ in period $t$.
The model is formulated as follows:

$$
\begin{align*}
\operatorname{Max} \pi & =\sum_{t} \sum_{i} \sum_{j} r_{i j} X_{i j}(t) \\
& -\sum_{t} \sum_{i} \sum_{j}\left[l_{i j} X_{i j}(t)+e_{i j} Y_{i j}(t)\right] \\
& -\sum_{i} \sum_{j} \sum_{\tau}\left\{\left[X_{i j}(\tau) \sum_{t>\tau}(t-\tau) q \alpha_{i j}(\tau, t)\right]+\left[Y_{i j}(\tau) \sum_{t>\tau}(t-\tau) q \beta_{i j}(\tau, t)\right]\right\}  \tag{1}\\
& -\sum_{t} \sum_{i} H_{i} V_{i}(t) \\
& -\sum_{t} \sum_{i} \sum_{j} P_{i j} U_{i j}(t)
\end{align*}
$$

Subject to:

$$
\begin{align*}
U_{i j}(t) & =U_{i j}(t-1)+d_{i j}(t)-X_{i j}(t) \quad \forall i, j, t  \tag{2}\\
V_{i}(t) & =V_{i}(t-1) \\
& +\sum_{j} \sum_{\tau<t}\left[X_{j i}(\tau) \alpha_{j i}(\tau, t)+Y_{j i}(\tau) \beta(\tau, t)\right]  \tag{3}\\
& -\sum_{j}\left[X_{i j}(t)+Y_{i j}(t)\right] \quad \forall i, t \\
X_{i j}(t) & , Y_{i j}(t), U_{i j}(t), V_{i}(t) \geq 0 \tag{4}
\end{align*}
$$

and integer $\quad \forall i, j, t$
"The objective function (1) includes terms for revenues, direct transportation cost, ownership cost for vehicles en route, holding costs for idle equipment, and penalty costs for unmet demand. Constrains (2) ensure that all demand is accounted for; unmet demand in period $t$ must equal unmet demand from the previous period plus new demand minus loaded movements. Constrains (3) are conservation of flow constrains for vehicles at each location in each time period which include the effects of stochastic travel times for vehicle movements through the $\alpha$ and $\beta$ terms, representing the uncertain arrival times of vehicles at their destinations. Constrains (4) ensure that $X_{i j}(t), Y_{i j}(t), U_{i j}(t)$, and $V_{i}(t)$ are always non-negative and integer."

The optimization problem represented by equations (1) to (4) can be viewed from the three different perspectives explained subsequently:

1 - As a stochastic programming problem. The demands, $d_{i j}(t)$, and the travel times, reflected in the $\alpha$ and $\beta$ terms, are random, variables, so the problem is a stochastic programming one, with random variables both in the objective function and in the constraints. This and the size of the problem, makes it unattractive to solve with standard stochastic programming techniques.

2 - As a stochastic control problem. "The $V_{i}(t)$ and $U_{i j}(t)$ represent state variables for the system, whose values are affected by control actions, $X_{i j}(t)$ and $Y_{i j}(t)$, and uncontrollable inputs to the system, $d_{i j}(t)$. The major difficulties with this view of the problem are: 1) the effects of the control actions on the state variables are lagged because it takes time to reposition vehicles, 2) the length of the delay (travel time) is uncertain, and 3) the state variables and control actions are all bounded. While some work has been done on modeling distributed delays in control problems (e.g., MANETSCH), their presence greatly complicates solution procedures because the state space must be expanded. For the problems of interest here, the state space is already very large, and the expansion required appears to make the problem computationally intractable".

3 - Taking advantage of its implicit structure. "The problem could be viewed from two perspectives, one emphasizing the inventory-like "vehicle pool" aspects of fleet sizing, and the other emphasizing the "routing" aspects of vehicle allocation on a network. The formulation in (1)-(4) shows both of these elements intertwined. The number of vehicles available at each location and time period, together with the number of backorders and the expected demands, determines what vehicle flows are feasible as well as desirable. Conversely, the vehicle flows over time affect the available vehicle supply (or pool) at each location".

### 3.3. Fleet Sizing Under Uncertainty

G. F. List, B. Wood, L. K. Nozick, M. A. Turnquist, D. A. Jones, E. D. Kjeldgaard and C. R. Lawton (2002) developed a model intended for systems that transport freight where "three major inputs are involved: the demands to be served, the network over which operations are conducted, and cost parameters associated with various investments and operating decisions". This model could also be applied to systems that transport passengers.

In systems for transport freight the term shipment will be used to denote demand served. Figure 3.1 emphasizes that tradeoffs are made among postponed shipments, shipments
carried, vehicle flows (loaded and empty movements across the network) and vehicle fleet size(s) to optimize a combination of one or more objectives (e.g., service quality and cost).


Figure 3.1 - Fleet sizing problem relationships
Authors considered three types of costs: fleet ownership costs, fleet operating costs, and service quality penalties for not meeting demands at the requested time. The postponed shipments are separated into two sub-categories depending on the allowable time window for moving each shipment:

1) delayed shipments - they are carried within their allowable time window, but at later times than requested;
2) deferred shipments - they are not served within the allowable time window.

The penalty cost for deferring a demand is higher than for simply delaying it.
The willingness to transform quality penalties in monetary terms, thus combining the service quality and cost objectives, has the intent to easily compare and determine the optimal tradeoff between the costs of fleet ownership and operation on the one hand, and the costs of service quality on the other. For example, "purchasing too small a fleet often results in large
penalty costs for demand that is served late or not at all, while purchasing too large a fleet results in excessive ownership (and perhaps operating) costs".

Here, demands are named markets and designed by the index $m$ that simplifies the subscripting on the variables. It means a particular commodity (or class of commodities) being transported from an origin node $i$ to a destination node $j$. In order to fit these demands (markets) it is necessary to acquire and use one or more fleets (vehicle types) over time. The problem is to determine the desired fleet size, $V_{k}(t)$, for all vehicle types $k$ and time periods $t$.

The model center on ways to consider uncertainty in fleet sizing problems, and uses a generic statement of the fleet sizing problem, referred to as problem $\boldsymbol{P 1}$.
$z_{1}=\sum_{k, t} \theta_{k}(t) V_{k}(t)+\sum_{k, t} \lambda_{k} a_{k}(t)+\sum_{k, t} \zeta_{k} r_{k}(t)+\sum_{i, j, k, t} c_{i j k} x_{i j k}(t)$
$z_{2}=\sum_{m, t} \rho_{m} Q_{m}^{\text {def }}(t)+\sum_{m, t} \gamma_{m} Q_{m}^{\text {del }}(t)$
subject to:
$\sum_{\tau=1}^{t} q_{m}(\tau)+Q_{m}^{\text {def }}(\tau) \geq \sum_{\tau=1}^{t-w_{m}} Q_{m}(\tau) \quad \forall m, t$
$\sum_{\tau=1}^{t} q_{m}(\tau)+Q_{m}^{d l y}(\tau) \geq \sum_{\tau=1}^{t} Q_{m}(\tau) \quad \forall m, t$
$\sum_{m \in M_{i j k}} q_{m}(t) \leq x_{i j k}(t) \quad \forall i, j, k, m, t$
$\sum_{j \neq i} x_{j i k}(t)=\sum_{j \neq i} x_{i j k}(t) \quad \forall i, k, t$
$\sum_{i, j} x_{i j k}(t) d_{i j} \leq \pi_{k} \Gamma(t) V_{k}(t) \quad \forall k, t$
$V_{k}(t)=V_{k}(t-1)+a_{k}(t)-r_{k}(t) \quad \forall k, t$

The choice variables are:
$q_{m}(t) \quad$ the shipments carried for market $m$ in time period $t$
$Q_{m}^{\text {def }}(t) \quad$ total shipments deferred for market $m$ in time period $t$
$Q_{m}^{d l y}(t) \quad$ total shipments delayed for market $m$ in time period $t$
$x_{i j k}(t) \quad$ vehicles of type k moved from $i$ to $j$ in time period $t$
$V_{k}(t) \quad$ fleet size for type $k$ vehicles in time period $t$
$a_{k}(t) \quad$ acquisitions for fleet $k$ in time period $t$ (assumed to occur at the beginning of the period)
$r_{k}(t) \quad$ retirements for fleet $k$ in time period $t$ (assumed to occur at the beginning of the period)

And the inputs are:
$\theta_{k} \quad$ cost of owning one vehicle of type $k$ for one time period
$\lambda_{k} \quad$ cost of acquiring one vehicle of type $k$
$\zeta_{k} \quad$ cost of retiring one vehicle of type $k$
$c_{i j k} \quad$ operating cost of a trip from $i$ to $j$ for a vehicle of type $k$
$\rho_{m} \quad$ per-period penalty for deferring one shipment for market $m$
$\gamma_{m} \quad$ per-period penalty for delaying one shipment for market $m$
$M_{i j k} \quad$ set of markets that have origin $i$, destination $j$, and are eligible for shipment on vehicles of type $k$
$Q_{m}(t) \quad$ number of market $m$ shipments offered for movement in time period $t$
$w_{m} \quad$ allowable window (number of time periods) for shipment of market $m$ shipments
$\pi_{k} \quad$ the percent of time that a vehicle of type $k$ is available
$\Gamma(t) \quad$ the duration of time period $t$
$d_{i j} \quad$ travel time from $i$ to $j$

## $T \quad$ the number of time periods

"The model contains two objectives: $z_{1}$ (total cost) and $z_{2}$ (penalties related to service quality). The equation for $z_{l}$ has four terms: (a) the ownership cost of the active vehicle fleet, (b) the cost of additions to that fleet, (c) the cost of deletions from that fleet, and (d) the operating cost of using the fleet. The equation for $z_{2}$ captures the penalty cost for deferring and delaying shipments. The concepts of deferred and delayed shipments are based on a premise that each shipment has a time $t$ at which the shipper desires it to be moved, and an acceptable window of time within which it should be moved, $\left[\mathrm{t}, \mathrm{t}+\mathrm{w}_{\mathrm{m}}\right.$ ]. If the shipment is not moved at the earliest time available (the shipper's desired movement time), it is considered delayed, and the model includes a penalty cost for this reduction in service quality. If the shipment is not moved within the allowable time window, it is considered deferred, and a (larger) penalty is assessed on this more severe reduction in service. The implementation of the time windows is through constraints (7) and (8).

The concept of a service window for shipments in each market, combined with penalty parameters for delay and deferral, $\gamma_{m}$ and $\rho_{m}$, allow for a very flexible representation of the workload requirements in the system. For example, at one extreme, if the window is zero for some market $m$, the right-hand-sides of (7) and (8) will be equal for all values of $t$, and any demand that is not met on time will be considered deferred. Alternatively, if a wide window is specified and $\gamma_{m}=0$, the system is free to carry that demand anytime within the window without penalty. This allows for much greater operating efficiencies, as well as load balancing that can reduce required fleet size. Thus, P1 can reflect demand conditions in a wide variety of application situations.

Constraint (9) ties the shipments $q_{m}(t)$ passing over the arc from $i$ to $j$ in vehicle type $k$ during time period $t$ to the vehicle flows on that same arc in time period $t, x_{i j k}(t)$. The inequality in (9) allows for empty movements that may be required to balance vehicle flows, as specified in constraint (10). Constraint (10) specifies that the vehicle flows must balance at each node within each period, not just across the entire planning horizon.

Constraint (11) measures the total availability of a fleet of $V_{k}(t)$ vehicles. That availability is reflected in vehicle-hours, and (11) ensures that the vehicle-hours of use for each vehicle type $k$ accruing during time period $t$ is less than or equal to the total number of useful vehicle-hours that can be provided by the fleet in time period $t$. An equivalent resource constraint could be written in terms of vehicle-miles (or vehicle-km), if desired. This is a crucial constraint in the model, because it links the decisions on vehicle fleet size to the operational requirements of
meeting demand. Constraint (12) tracks the vehicle fleet sizes across time, as adjusted by additions and deletions, in response to the demands derived from constraint (11). For long term planning and relatively large fleet sizes, it is reasonable to allow the vehicle acquisition and retirement variables (and hence the fleet size) to take on any real values, and thus problem $\boldsymbol{P 1}$ is a linear programming problem. For some situations, it may be difficult to interpret noninteger vehicle variables, and thus $\boldsymbol{P 1}$ would have to be solved as an integer programming problem.

The formulation of $\boldsymbol{P 1}$ draws on ideas represented in earlier models from several different authors. Simpson (1969) suggested the use of a constraint like (11) to represent fleet availability in airline models. The concept of service windows has been used by several previous authors (e.g., Crainic et al., 1993; Cheung and Powell, 1996), although the implementation of the concept in $\boldsymbol{P 1}$ is slightly different.
$\boldsymbol{P 1}$ is based on an assumption that the time periods used are relatively long (as compared with node-to-node travel times), so that in general vehicles that depart from node $i$ in time period $t$ will arrive at another node $j$ in the same time period. It also means that it is possible for a single vehicle to make more than one trip ( $i$ to $j$ and then to $k$ or back to $i$ ) within a single period. The intensity of use of individual vehicles is constrained by the quantity $\pi_{k} \Gamma(t)$ in constraint (11), rather than by assuming (for example) that they can make only one movement per time period. This is a reasonable assumption for fleet planning studies that may use an overall planning horizon of multiple years, but it differs from more operationally oriented models that are focused on allocation of available vehicles over very short time periods. There is clearly a modeling issue in implementation of $\boldsymbol{P 1}$, to choose time periods that are long enough so that (10) reasonably reflects flow balance in the network, but short enough that the time windows on service requirements are meaningful. If an appropriate choice for a given situation proves difficult, the flow balance constraints can be modified to reflect travel times across multiple periods. However, that detail is not the primary focus, so it will be used the simpler version represented in (10).

Uncertainty is important in at least two areas of this model. The spatial and temporal aspects of future demands are uncertain, and this is reflected in uncertainty in the $Q_{m}(t)$ values. Both travel times and fleet productivity (the $\pi_{k}$ parameter) are also subject to uncertainty. Either of these uncertainties affects the amount of work that a fleet of a given size can accomplish, as specified through constraint (11)."

## 4. PROPOSED FLEET SIZING MODEL

### 4.1. Introduction

The optimization model described in this chapter was created during the development of this thesis. After several attempts to create a model similar to those described in the previous chapter, it was decided to adopt an easier optimization model without resorting to the aircraft tracking.

The model was tested using the program Xpress-IVE, and three examples were created to calibrate the model according to the reality. In chapter five, this same model was applied to determine the optimal fleet for TAP Portugal.

The computer used to run this model has an Intel Core i7 CPU Quad 720 @ 1.60 GHz , with $6,00 \mathrm{~GB}$ of RAM.

### 4.2. Problem Description

An airline needs to carry $q_{i j t}$ daily passengers in month $t$ between airports $i$ and $j$ of airport set $N=\{1, \ldots, N\}$. The distance for a flight between airports $i$ and $j$ is $d_{i j}$. The set of aircraft types the airline can use for the flights is $K=\{1, \ldots, K\}$. The number of seats of an aircraft of type $k$ is $s_{k}$, the range is $r_{k}$, the maximum speed is $v_{k}$ and the turn time is $t_{k}$. The ownership cost of an aircraft of type $k$ is $c_{k}^{O}$, and the operation cost is $c_{k}$ per (seat $\times$ kilometer). The objective is to determine how many aircraft of each type should the airline own, so that the total costs in $n$ years are minimized. Since it is expected a rapid progress in aircraft technology in the next few years, it is assumed $n=10$.

### 4.2.1. Decision variables

$x_{k}$ : number of aircraft of type $k$ owned by the airline.
$z_{i j k t}$ : number of daily flights between airports $i$ and $j$ made by an aircraft of type $k$ in month $t$.

### 4.2.2. Objective function

$\min C=\sum_{k \in K} c_{k}^{O} x_{k}+n \times \sum_{i, j \in N} \sum_{k \in K} \sum_{t \in T} 30,5 \times c_{k} \times \frac{d_{i j}}{v_{k}} \times z_{i j k t}[\mathrm{M} \$]$

### 4.2.3. Constraints

Seat capacity: The number of seats offered in flights between airports $i$ and $j$ in month $t$ is enough to accommodate the demand.
$\sum_{k \in K} s_{k} z_{i j k t} \geq q_{i j t}, \forall i, j \in N, t \in T$
Time capacity: The total time spent by each type of aircraft with the flights and turn around operations does not exceed the maximum operation time of the available fleet in each month (assuming that the aircraft are available 16 hours per day).
$\sum_{i, j \in N}\left(\frac{d_{i j}}{v_{k}}+t_{k}\right) z_{i j k t} \leq 16 x_{k}, \forall k \in K, t \in T$
Continuity: The number of flights made in an aircraft of type $k$ arriving to airport $j$ in month $t$, is the same as the number of flights that take-off from that airport.
$\sum_{j} z_{j i k t}=\sum_{j} z_{i j k t}, \forall i \in N, k \in K, t \in T$
Range: The type of aircraft used to fly from $i$ to $j$ has to have a larger range than the flight distance.
$z_{i j k t} \leq a_{k} \times G, \forall i, j \in N, k \in K, t \in T$
$a_{k}=\left\{\begin{array}{l}1 \leftarrow d_{i j} \leq r_{k} \\ 0 \leftarrow d_{i j}>r_{k}\end{array}, \quad G\right.$ is a large number

### 4.3. Data Generation

In order to calibrate the optimization model, a group of random locations given by the program was considered. It was assumed that these locations have to be inside a $10.000 \times 10.000$ kilometers area.

To test the model, it was generated three examples. The first example is tested with ten locations, where two of them are considered the airline's hubs. On the second example, it is generated twenty locations and three of them will be the hubs. Finally, on the last example, it is created forty locations and, this time, there are four hubs. The program chooses an airport for a hub according to the distance between locations but this will be explained later on each example.

To determine the demand between locations, it was created the variable $P_{i}$, which generates a random population for each location between 500.000 and 20.000 .000 inhabitants. This variable will be used on the expression that determines the demand $q_{i j t}$ :
$q_{i j t}=p \times \alpha \times \varphi_{i j} \times P_{i} \frac{P_{j}}{D_{i j}^{1,5}}$
$p \quad$ varies between 0,75 and 1,25 and it's used to make the demand vary throughout the months
$\alpha \quad$ constant calibration variable
$\varphi_{i j} \quad$ Assumes value 0 if the distance between $i$ and $j$ is less than 200 kilometers, and 1 if the that distance is larger than 2000 kilometers. Between those distances, the value of $\varphi_{i j}$ grows proportionally to the distance.

The program does not generate demand for all the possible destinations and it will be explained on each example what assumptions were made.

The data of the available aircraft to buy is provided by the following table:

| Aircraft | Key Data |  |  |  | Costs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Seats | Range | Cruise Speed | Turn Time | $\mathrm{C}_{\text {ow }}$ | $\mathrm{C}_{\text {op }}$ |
| A318 | 107 | 5950 | 828 | 30 | 67,7 | 0,0470 |
| A319 | 124 | 6850 | 828 | 35 | 80,7 | 0,0437 |
| A320 | 150 | 6150 | 828 | 40 | 88,3 | 0,0401 |
| A321 | 185 | 5950 | 828 | 45 | 103,6 | 0,0385 |
| A330-200 | 253 | 13430 | 871 | 60 | 208,6 | 0,0398 |
| A330-300 | 295 | 10830 | 871 | 70 | 231,1 | 0,0350 |
| A340-300 | 295 | 13700 | 871 | 70 | 238 | 0,0390 |
| A340-500 | 313 | 17000 | 881 | 75 | 261,8 | 0,0368 |
| A340-600 | 380 | 14600 | 881 | 85 | 275,4 | 0,0303 |
| A350-800 | 270 | 15700 | 903 | 65 | 245,5 | 0,0350 |
| A350-900 | 314 | 15000 | 903 | 75 | 277,7 | 0,0301 |
| A350-1000 | 350 | 15600 | 903 | 80 | 320,6 | 0,0270 |
| Bombardier CS100 | 100 | 4074 | 828 | 30 | 58,28 | 0,0396 |
| Bombardier CS300 | 120 | 4074 | 828 | 35 | 66,57 | 0,0364 |
| Embraer ERJ145 LR | 50 | 3706 | 851 | 20 | 19,5 | 0,0516 |
| Embraer E-170 | 70 | 3892 | 851 | 25 | 28,5 | 0,0497 |
|  |  | [Km] | [Km/h] | [min] | M\$ | \$/seat.km |

* Estimated values after comparing similar values of aircraft of the same type but different engine or size difference
** Predicted values found after some researching through several websites for predictions of the new A350's CASM

Table 4.1 - Key data and costs of each type of aircraft (Airliners@, Wikipedia@, Airbus@, AirInSight@, "Airline Economic Analysis", Oliver Wyman)

### 4.4. Example 1

As mentioned earlier, in this first example there are ten airports where two of them will be the hubs of the airline. The program chooses randomly the first hub between all the ten locations, and the second one is the airport closest to it.

As for the generated demand, if the population of a destination city is less than the average of the population of the cities where the hubs are located, then the demand of the smallest hub is transferred to the most important one. It is considered that the least important hub does not generate demand for long-haul flights. Also, it is ignored all long-haul flights that do not have a demand larger than 100 passengers per day.


Figure 4.1 - Locations of the airports


Figure 4.2 - Population of each city


Figure 4.3 - MIP Gap


Figure 4.4 - MIP Objective

Results for the month of September:

|  | Aircraft Types |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| O/D | A318 | A319 | A320 | A321 | $\begin{gathered} \text { A330- } \\ 200 \end{gathered}$ | $\begin{array}{\|c} \hline \text { A330- } \\ 300 \end{array}$ | $\begin{array}{\|c\|} \hline \text { A340- } \\ 300 \end{array}$ | $\begin{array}{\|c} \hline \text { A340- } \\ 500 \end{array}$ | $\begin{array}{\|c\|} \hline \text { A340- } \\ 600 \end{array}$ | $\begin{gathered} \text { A350- } \\ 800 \end{gathered}$ | $\begin{array}{\|c} \hline \text { A350- } \\ 900 \end{array}$ | $\begin{array}{\|c} \hline \text { A350- } \\ 1000 \end{array}$ | CS100 | CS300 | $\begin{gathered} \text { ERJ145 } \\ \text { LR } \end{gathered}$ | $\begin{gathered} \text { E- } \\ 170 \end{gathered}$ | Total |
| 7-1 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |
| 7-2 |  |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |
| 7-3 |  |  |  |  |  |  |  |  |  | 1 |  |  |  |  |  |  | 1 |
| 7-4 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |
| 7-5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 7-6 |  | 1 | 3 |  |  |  |  |  |  |  |  |  |  |  |  |  | 4 |
| 7-8 |  |  |  | 1 |  |  |  |  |  |  |  |  |  | 1 |  |  | 2 |
| 7-9 |  |  |  |  |  |  |  |  |  | 1 |  |  |  |  |  |  | 1 |
| 7-10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| 8-6 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |
| 8-7 |  |  |  | 1 |  |  |  |  |  |  |  |  |  | 1 |  |  | 2 |
| 8-9 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |  |  | 1 |
| 8-10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
| Total | 2 | 2 | 4 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 3 | 0 | 0 | 15 |

Table 4.2 - Number of flights per type of aircraft on each leg

This table shows the number of departure flights from the hubs to each location as well as the type of aircraft used. The results for the arrival flights are exactly the same, because the demand is the same on both departure and arrival flights.


Figure 4.3 - Average Passenger Flow

| O/D | Average Daily Demand per Month | Month | Hub 7 | Hub 8 | Aircraft Types | \# |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7-1 | 46 | 1 | 11 | 4 | A318 | 2 |
| 7-2 | 135 | 2 | 11 | 4 | A319 | 2 |
| 7-3 | 172 | 3 | 10 | 4 | A320 | 3 |
| 7-4 | 104 | 4 | 11 | 5 | A321 | 1 |
| 7-5 | 0 | 5 | 12 | 5 | A330-200 | 0 |
| 7-6 | 492 | 6 | 11 | 4 | A330-300 | 0 |
| 7-8 | 287 | 7 | 10 | 4 | A340-300 | 0 |
| 7-9 | 263 | 8 | 11 | 4 | A340-500 | 0 |
| 7-10 | 0 | 9 | 11 | 4 | A340-600 | 0 |
| 8-1 | 0 | 10 | 11 | 4 | A350-800 | 2 |
| 8-2 | 0 | 11 | 10 | 4 | A350-900 | 0 |
| 8-3 | 0 | 12 | 11 | 4 | A350-1000 | 0 |
| 8-4 | 0 |  |  |  | CS100 | 0 |
| 8-5 | 0 |  |  |  | CS300 | 1 |
| 8-6 | 117 |  |  |  | ERJ145 LR | 0 |
| 8-7 | 0 |  |  |  | E-170 | 0 |
| 8-9 | 110 |  |  |  | Total | 11 |
| 8-10 | 0 |  |  |  |  |  |

Table 4.3 - Average daily demand per month; Number of daily flights (departures and arrivals) on each hub; Optimal number of aircraft to acquire

The program spent, approximately, 1 hour ( 3601,5 seconds) running the model and it did not reach the end. After finding 31 solutions, the best one was found after 834 seconds, with a gap of $2,42768 \%$ and a total cost of 3741,82 million dollars.

### 4.5. Example 2

In this second example there are twenty airports where three of them will be the hubs of the airline. The program chooses the first two hubs the same way as explained in Example 1. As for the third hub, it has to distance at least 3000 kilometers from the other two and the sum of the flight distance to other destinations has to be minimum.

The demand for the first two hubs is generated the same way as the in the Example 1. As for the third hub, it is considered as an important hub, so the demand will be generated the same way as the biggest hub from the first two hubs. To avoid having situations where there are flights from one hub to destinations that are very close to the other distant hub, it was assumed that there will not be demand if it verifies the following expression:

$$
\begin{equation*}
d(i, i i)+d(i i, j)-d(i, j)<d(i, j) / 2 \tag{19}
\end{equation*}
$$

Where $i$ and $i i$ are the two most important hubs that distance at least 3000 km from each other, and $j$ is the destination airport.


Figure 4.4 - Average Passenger Flow

| Month | Hub 4 <br> (Pop. 2411) | Hub 7 <br> (Pop. 560) | Hub 8 <br> (Pop. 2521) |
| :---: | :---: | :---: | :---: |
| 1 | 54 | 13 | 32 |
| 2 | 48 | 10 | 25 |
| 3 | 45 | 7 | 23 |
| 4 | 43 | 8 | 28 |
| 5 | 47 | 7 | 29 |
| 6 | 48 | 9 | 28 |
| 7 | 46 | 8 | 27 |
| 8 | 42 | 8 | 25 |
| 9 | 54 | 10 | 31 |
| 10 | 54 | 11 | 33 |
| 11 | 58 | 9 | 26 |
| 12 | 47 | 7 | 22 |


| Aircraft Types | $\#$ |
| :---: | :---: |
| A318 | 3 |
| A319 | 6 |
| A320 | 3 |
| A321 | 3 |
| A330-200 | 0 |
| A330-300 | 0 |
| A340-300 | 0 |
| A340-500 | 0 |
| A340-600 | 3 |
| A350-800 | 0 |
| A350-900 | 1 |
| A350-1000 | 3 |
| CS100 | 2 |
| CS300 | 21 |
| ERJ145 LR | 3 |
| E-170 | 3 |
| Total | 51 |

Table 4.4 - Number of daily flights (departures/arrivals) on each hub; Optimal number of aircraft to acquire

The program spent, approximately, 1 hour ( 3602,0 seconds) running the model and it did not reach the end. After finding 18 solutions, the best one was found after 62 seconds, with a gap of $6,08486 \%$ and a total cost of 14559,6 million dollars.

### 4.5. Example 3

Forty locations were considered in this last example and now there will be total of four hubs. The program chooses the first three hubs like in the Example 2, and the last one will be the airport closest to the third one.

The demand is generated the same way as in the last example and for the forth hub it will be applied the same considerations that were made for the least important hub in the Example 1.


Figure 4.5 - Average Passenger Flow

| Month | Hub 16 <br> (Pop. 1286) | Hub 23 <br> (Pop. <br> $6169)$ | Hub 25 <br> (Pop. 824) | Hub 30 <br> (Pop. 501) |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 19 | 104 | 29 | 10 |
| 2 | 26 | 102 | 30 | 11 |
| 3 | 21 | 106 | 34 | 9 |
| 4 | 25 | 103 | 39 | 11 |
| 5 | 21 | 105 | 28 | 8 |
| 6 | 25 | 108 | 32 | 12 |
| 7 | 21 | 108 | 30 | 9 |
| 8 | 21 | 98 | 34 | 9 |
| 9 | 17 | 112 | 30 | 11 |
| 10 | 18 | 108 | 28 | 10 |
| 11 | 23 | 107 | 36 | 12 |
| 12 | 20 | 113 | 30 | 10 |


| Aircraft Types | $\#$ |
| :---: | :---: |
| A318 | 9 |
| A319 | 8 |
| A320 | 7 |
| A321 | 4 |
| A330-200 | 0 |
| A330-300 | 0 |
| A340-300 | 0 |
| A340-500 | 0 |
| A340-600 | 15 |
| A350-800 | 0 |
| A350-900 | 3 |
| A350-1000 | 13 |
| CS100 | 15 |
| CS300 | 16 |
| ERJ145 LR | 6 |
| E-170 | 2 |
| Total | 98 |

Table 4.5 - Number of daily flights (departures/arrivals) on each hub; Optimal number of aircraft to acquire

The program spent, approximately, 1 hour ( 3602,5 seconds) running the model and it did not reach the end. After finding 27 solutions, the best one was found after 641,5 seconds, with a gap of $5,99798 \%$ and a total cost of 45340,8 million dollars.

## 5. EXAMPLE FOR TAP PORTUGAL AIRLINES

### 5.1. TAP Portugal

TAP Portugal possesses one of the most modern and youthful fleets in Europe with an average age of 8 years old. However, the company is focused on innovation and since the nineties decade, they have been committed to a total renewal of their fleet.

TAP is considered an "All-Airbus" company (Photo 5.1). The main fleet is composed by fifty five Airbus airplanes. Later, in 2007, with the acquisition of Portugália Airlines, TAP's fleet grew to seventy one airplanes.


Photo 5.1 - An Airbus A330-200 from TAP Portugal (Airliners@)

The Portuguese airline is currently renewing the old A340 long range airplanes with the most recent and technological advanced, the A350 model.

|  | Airplane | Model | \# | Passenger Capacity | Fuel Capacity <br> (L) | Range <br> (Km) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Airbus | A319 | 19 | 132 | 23859 | 5700 |
|  | Airbus | A320 | 17 | 162 | 23859 | 5500 |
|  | Airbus | A321 | 3 | 201 | 23700 | 4600 |
|  | Airbus | A330 | 12 | 263 | 139090 | 12000 |
|  | Airbus | A340 | 4 | 274 | 139605 | 13300 |
|  | Fokker | 100 | 6 | 97 | 12800 | 3600 |
|  | Embraer | 145 Private | 8 | 49 | 5200 | 2400 |
|  | Beechcraft | 1900 D | 2 | 19 | 2500 | 1300 |

Table 5.1 - TAP Current Fleet

### 5.2. Applying the Proposed Optimization Model

In this example, it will be considered that TAP Portugal does not have a fleet, so, the objective is to determine how many and which aircraft should this airline buy, in order to minimize the costs.

The data relatively to demand, monthly evolution, coordinates and distances between airports, is in the Appendix. Unfortunately, the data available is from 2009 and it is missing some flights, specially, those operated by Portugália Airlines.

It will be assumed that TAP can only buy Airbus aircraft, due to its close partnership between these two companies, and also, two small Embraer aircraft. Embraer is a Brazilian aircraft manufacturer, with some infrastructures in Portugal, which means it is a likely possible business partner for TAP. The data of the available aircraft to buy is provided by the following table:

| Aircraft | Key Data |  |  | Costs |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Seats | Range | Cruise Speed | Turn Time | $C_{o w}$ | $C_{\text {op }}$ |
| A318 | 107 | 5950 | 828 | 30 | 67,7 | , 0470 |
| A319 | 124 | 6850 | 828 | 35 | 80,7 | , 0437 |
| A320 | 150 | 6150 | 828 | 40 | 88,3 | , 0401 |
| A321 | 185 | 5950 | 828 | 45 | 103,6 | , 0385 |
| A330-200 | 253 | 13430 | 871 | 60 | 208,6 | , 0398 |
| A330-300 | 295 | 10830 | 871 | 70 | 231,1 | , 0350 |
| A340-300 | 295 | 13700 | 871 | 70 | 238 | , 0390 |
| A340-500 | 313 | 17000 | 881 | 75 | 261,8 | , 0368 |
| A340-600 | 380 | 14600 | 881 | 85 | 275,4 | , 0303 |
| A350-800 | 270 | 15700 | 903 | 65 | 245,5 | , 0350 |
| A350-900 | 314 | 15000 | 903 | 75 | 277,7 | , 0301 |
| A350-1000 | 350 | 15600 | 903 | 80 | 320,6 | , 0270 |
| Embraer | 50 | 3706 | 851 | 20 | 19,5 | , 0516 |
| ERJ145 LR |  |  |  |  | $*$ |  |
| Embraer | 70 | 3892 | 851 | 25 | 28,5 | , 0497 |
| E-170 |  |  | [Km] | $*$ |  |  |
| $*$ |  |  |  |  |  |  |

* Estimated values after comparing aircraft of the same type but different engine or size
** Predicted values after some researching throughout several websites for predictions of the new A350's CASM

Table 5.2 - Key data and costs of each type of aircraft
The optimization model used in this example is the same used earlier on chapter 4.4, but this time, it is not necessary to have the formulation to generate random cities and demand. It is considered that the Lisboa Portela Airport is the main hub, since it has the most demand, then the second most important is the Francisco Sá Carneiro Airport and, finally, the least important, the Madeira Airport.

Just like before, it was used the program Xpress-IVE to run the optimization model, and the results are the following:


Figure 5.1 - Average flow of passengers on each leg


Figure 5.2 - Average flow of passengers on each leg (Europe Close-Up)


Figure 5.3 - MIP Gap


Figure 5.4 - MIP Objective
The program spent, approximately, 10 hours running the model and it did not reach the end. After finding 59 solutions, the best one was found after 32752 seconds, with a gap of $1,86413 \%$ and a total cost of 12070,4 million dollars.

| Aircraft Types | $\boldsymbol{x}_{\boldsymbol{k}}$ |
| :---: | :---: |
| A318 | 12 |
| A319 | 6 |
| A320 | 5 |
| A321 | 6 |
| A330-200 | 4 |
| A330-300 | 0 |
| A340-300 | 0 |
| A340-500 | 0 |
| A340-600 | 3 |
| A350-800 | 0 |
| A350-900 | 2 |
| A350-1000 | 0 |
| ERJ145 LR | 0 |
| E-170 | 0 |
| Total | $\mathbf{3 8}$ |

Table 5.3 - Number of each type of aircraft that TAP should buy, in order to minimize the costs, according to the results of the optimization model

### 5.3. Conclusion

These results, unfortunately, cannot be compared with TAP Portugal's current fleet since the available demand data of this airline is incomplete.

Instead, perhaps it would be good to compare the percentage of acquired aircraft between the fleet proposed by the optimization model results and the original TAP's fleet (excluding Portugália Airlines') in terms of aircraft category (short-range, medium-range and longrange).


Figure 5.5 - TAP Portugal's Fleet versus Proposed Fleet
For this airline and taking into account that the destination network is not complete, it can be said that its TAP's original fleet does not need short-range aircraft. As for the other two aircraft categories, the results from figure 5.5 show that the fleet proposed by the optimization model achieved reasonable results.

Perhaps this model could be more accurate in the future, since it is very basic and simple, and some elements related to aircraft costs could be more detailed and treated separately.

## 6. CONCLUSION AND FUTURE STUDIES

In this dissertation, it was described the factors that are important when an airline needs to plan its fleet. Not only do the airlines need to consider aircraft performance and costs, but also some other elements like hub location or aircraft characteristics.

The proposed fleet sizing model presented in this dissertation, is very basic and it has room for further improvements. Despite the fact that the model would be more accurate if it used aircraft tracking, it would be good, in future studies, to approach the costs parameters minutely. For instance, instead of having just ownership costs, it could be added leasing costs. As for operating costs, they could be divided in three categories: crew, fuel and operating; which would possibly create a much more detailed and accurate model.

As already mentioned in chapter five, it is a shame that the collected data of TAP's demand is not fully complete, otherwise, the example could be approached from a different perspective. For instance, instead of determining a complete new fleet for TAP, it could be considered its current fleet or its fleet in 2009, and determined which aircraft this airline should buy. For future work, perhaps it would be good if TAP Portugal could directly cooperate with data because, after all, this airline may receive benefits if these studies are successful.

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## APPENDIX

## APPENDIX A - DEMAND OF PASSENGERS FOR TAP PORTUGAL (2009)

| Airport | Code | LIS | OPO | FAO | FNC | PDL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lisboa Portela Airport | LIS | 0 | 411346 | 180910 | 551344 | 49972 |
| Francisco de Sá Carneiro Airport | OPO | 411346 | 0 | 0 | 195220 | 0 |
| Faro Airport | FAO | 180910 | 0 | 0 | 0 | 0 |
| Madeira Airport | FNC | 551344 | 195220 | 0 | 0 | 0 |
| Ponta Delgada João Paulo II Airport | PDL | 49972 | 0 | 0 | 0 | 0 |
| Madrid-Barajas Airport | MAD | 269975 | 53404 | 0 | 3434 | 0 |
| Barcelona Int. Airport | BCN | 276755 | 76416 | 0 | 0 | 0 |
| Charles de Gaulle Int. Airport | CDG | 95346 | 35431 | 0 | 0 | 0 |
| Paris Orly Airport | ORY | 360345 | 195421 | 0 | 0 | 0 |
| London Heathrow Airport | LHR | 381078 | 64955 | 0 | 4466 | 0 |
| London Gatwick Airport | LGW | 33753 | 76028 | 0 | 65800 | 0 |
| Munich Int. Airport | MUC | 123158 | 0 | 0 | 0 | 0 |
| Frankfurt Int. Airport | FRA | 188370 | 0 | 0 | 0 | 0 |
| Leonardo da Vinci Int. Airport | FCO | 267720 | 38874 | 0 | 0 | 0 |
| Milano Malpensa Airport | MXP | 149385 | 39577 | 0 | 0 | 0 |
| Milano Linate Airport | LIN | 54453 | 0 | 0 | 0 | 0 |
| Zürich Int. Airport | ZRH | 171103 | 65713 | 0 | 0 | 0 |
| Geneva Cointrin Int. Airport | GVA | 163075 | 83345 | 0 | 0 | 0 |
| Amsterdam Schiphol Airport | AMS | 185875 | 60093 | 0 | 0 | 0 |
| Luxembourg - Findel Airport | LUX | 43550 | 32637 | 0 | 0 | 0 |
| Brussels Airport | BRU | 227855 | 23030 | 0 | 0 | 0 |
| Newark Liberty Int. Airport | EWR | 111360 | 46743 | 0 | 0 | 0 |
| Quatro de Fevereiro Airport | LAD | 179466 | 948 | 0 | 0 | 0 |
| Maputo Int. Airport | MPM | 57047 | 0 | 0 | 0 | 0 |
| Rio de Janeiro-Galeão Int. Airport | GIG | 200242 | 43371 | 0 | 0 | 0 |
| São Paulo-Guarulhos Int. Airport | GRU | 211345 | 39778 | 0 | 0 | 0 |
| Tancredo Neves Int. Airport | CNF | 82798 | 0 | 0 | 0 | 0 |
| Brasília Int. Airport | BSB | 121993 | 0 | 0 | 0 | 0 |
| Pinto Martins Int. Airport | FOR | 129661 | 0 | 0 | 0 | 0 |
| Recife Airport | REC | 112828 | 0 | 0 | 0 | 0 |
| Greater Natal Int. Airport | NAT | 69818 | 0 | 0 | 0 | 0 |
| Luís Eduardo Magalhães Int. Airport | SSA | 128817 | 0 | 0 | 0 | 0 |

Table A. 1 - Passengers on both flights of each leg. (e.g., the 411346 passengers on LIS-OPO includes the passengers that fly LIS-OPO and OPO-LIS)

## APPENDIX B - MONTHLY EVOLUTION OF PASSENGERS

Passageiros_Passengers


Figure B. 1 - Monthly evolution of passengers in Lisboa Portela Airport

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pax $\left(\times \mathbf{1 0}^{\mathbf{3}} \mathbf{)}\right.$ | 900 | 800 | 950 | 1200 | 1125 | 1125 | 1400 | 1500 | 1225 | 1175 | 925 | 1000 | 13325 |
| $\%$ | $6,75 \%$ | $6,00 \%$ | $7,13 \%$ | $9,01 \%$ | $8,44 \%$ | $8,44 \%$ | $10,51 \%$ | $11,26 \%$ | $9,19 \%$ | $8,82 \%$ | $6,94 \%$ | $7,50 \%$ | $100 \%$ |

Table B. 1 - Passengers per month and its respective percentage relatively to 2009


Figure B. 2 - Monthly evolution of passengers in Francisco de Sá Carneiro Airport

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pax $\left(\times \mathbf{1 0}^{\mathbf{3}} \mathbf{)}\right.$ | 300 | 275 | 325 | 400 | 375 | 375 | 450 | 500 | 425 | 400 | 325 | 400 | 4550 |
| $\%$ | $6,59 \%$ | $6,04 \%$ | $7,14 \%$ | $8,79 \%$ | $8,24 \%$ | $8,24 \%$ | $9,89 \%$ | $10,99 \%$ | $9,34 \%$ | $8,79 \%$ | $7,14 \%$ | $8,79 \%$ | $100 \%$ |

Table B. 2 - Passengers per month and its respective percentage relatively to 2009

## APPENDIX C - AIRPORT COORDINATES

| Airport | Code | Geographic Coordinates | Coordinates on Xpress |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | XC | YC |
| Lisboa Portela Airport | LIS | $38,7814^{\circ} \mathrm{N} ; 9,1358^{\circ} \mathrm{W}$ | -9,1358 | 38,7814 |
| Francisco de Sá Carneiro Airport | OPO | $41,2356^{\circ} \mathrm{N} ; 8,6781^{\circ} \mathrm{W}$ | -8,6781 | 41,2356 |
| Faro Airport | FAO | $37,0144^{\circ} \mathrm{N} ; 7,9658^{\circ} \mathrm{W}$ | -7,9658 | 37,0144 |
| Madeira Airport | FNC | $32,6978^{\circ} \mathrm{N} ; 16,7744^{\circ} \mathrm{W}$ | -16,7744 | 32,6978 |
| Ponta Delgada Joao Paulo II Airport | PDL | $37,7419^{\circ} \mathrm{N} ; 25,6978^{\circ} \mathrm{W}$ | -25,6978 | 37,7419 |
| Madrid-Barajas Airport | MAD | $40,4722^{\circ} \mathrm{N} ; 3,5608^{\circ} \mathrm{W}$ | -3,5608 | 40,4722 |
| Barcelona Int. Airport | BCN | $41,2969^{\circ} \mathrm{N} ; 2,0672^{\circ} \mathrm{E}$ | 2,0672 | 41,2969 |
| Charles de Gaulle Int. Airport | CDG | $49,0128^{\circ} \mathrm{N} ; 2,5500^{\circ} \mathrm{E}$ | 2,5500 | 49,0128 |
| Paris Orly Airport | ORY | $48,7233^{\circ} \mathrm{N} ; 2,3628^{\circ} \mathrm{E}$ | 2,3628 | 48,7233 |
| London Heathrow Airport | LHR | $51,4775^{\circ} \mathrm{N} ; 0,4614^{\circ} \mathrm{W}$ | -0,4614 | 51,4775 |
| London Gatwick Airport | LGW | $51,1481^{\circ} \mathrm{N} ; 0,1903{ }^{\circ} \mathrm{W}$ | -0,1903 | 51,1481 |
| Munich Int. Airport | MUC | $48,3539^{\circ} \mathrm{N} ; 11,7861^{\circ} \mathrm{E}$ | 11,7861 | 48,3539 |
| Frankfurt Int. Airport | FRA | $50,0333^{\circ} \mathrm{N} ; 8,5706^{\circ} \mathrm{E}$ | 8,5706 | 50,0333 |
| Leonardo da Vinci Int. Airport | FCO | $41,8044^{\circ} \mathrm{N} ; 12,2508^{\circ} \mathrm{E}$ | 12,2508 | 41,8044 |
| Milano Malpensa Airport | MXP | $45,6300^{\circ} \mathrm{N} ; 8,7231^{\circ} \mathrm{E}$ | 8,7231 | 45,6300 |
| Linate Airport | LIN | $45,4494^{\circ} \mathrm{N} ; 9,2783^{\circ} \mathrm{E}$ | 9,2783 | 45,4494 |
| Zürich Int. Airport | ZRH | $47,4647^{\circ} \mathrm{N} ; 8,5492^{\circ} \mathrm{E}$ | 8,5492 | 47,4647 |
| Geneva Cointrin Int. Airport | GVA | $46,2369^{\circ} \mathrm{N} ; 6,1089^{\circ} \mathrm{E}$ | 6,1089 | 46,2369 |
| Amsterdam Schiphol Airport | AMS | $52,3086^{\circ} \mathrm{N} ; 4,7639^{\circ} \mathrm{E}$ | 4,7639 | 52,3086 |
| Luxembourg - Findel Airport | LUX | $49,6233^{\circ} \mathrm{N} ; 6,2044^{\circ} \mathrm{E}$ | 6,2044 | 49,6233 |
| Brussels Airport | BRU | $50,9014^{\circ} \mathrm{N} ; 4,4844^{\circ} \mathrm{E}$ | 4,4844 | 50,9014 |
| Newark Liberty Int. Airport | EWR | $40,6925^{\circ} \mathrm{N} ; 74,1686^{\circ} \mathrm{W}$ | -74,1686 | 40,6925 |
| Quatro de Fevereiro Airport | LAD | $8,8583{ }^{\circ} \mathrm{S} ; 13,2311^{\circ} \mathrm{E}$ | 13,2311 | -8,8583 |
| Maputo Int. Airport | MPM | $25,9208^{\circ} \mathrm{S} ; 32,5725^{\circ} \mathrm{E}$ | 32,5725 | -25,9208 |
| Rio de Janeiro-Galeão Int. Airport | GIG | $22,8100^{\circ} \mathrm{S} ; 43,2506^{\circ} \mathrm{W}$ | -43,2506 | -22,8100 |
| São Paulo-Guarulhos Int. Airport | GRU | $23,4356^{\circ} \mathrm{S} ; 46,4731^{\circ} \mathrm{W}$ | -46,4731 | -23,4356 |
| Tancredo Neves Int. Airport | CNF | $19,6239^{\circ} \mathrm{S} ; 43,9714^{\circ} \mathrm{W}$ | -43,9714 | -19,6239 |
| Brasília Int. Airport | BSB | $15,8692^{\circ} \mathrm{S} ; 47,9208^{\circ} \mathrm{W}$ | -47,9208 | -15,8692 |
| Pinto Martins Int. Airport | FOR | $3,7764^{\circ} \mathrm{S} ; 38,5325^{\circ} \mathrm{W}$ | -38,5325 | -3,7764 |
| Recife Airport | REC | $8,1264^{\circ} \mathrm{S} ; 34,9228^{\circ} \mathrm{W}$ | -34,9228 | -8,1264 |
| Greater Natal Int. Airport | NAT | 5,9114 ${ }^{\circ} \mathrm{S} ; 35,2477^{\circ} \mathrm{W}$ | -35,2477 | -5,9114 |
| Luís Eduardo Magalhães Int. Airport | SSA | $12,9086^{\circ} \mathrm{S} ; 38,3225^{\circ} \mathrm{W}$ | -38,3225 | -12,9086 |

Table C. 1

## APPENDIX D - AIRPORT DISTANCE MATRIX

|  | LIS | OPO | FAO | FNC | PDL | MAD | BCN | CDG | ORY | LHR | LGW | MUC | FRA | FCO | MXP | LIN |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LIS | 0 | 276 | 222 | 965 | 1449 | 513 | 993 | 1470 | 1437 | 1565 | 1542 | 1984 | 1874 | 1840 | 1651 | 1685 |
| OPO | 276 | 0 | 473 | 1190 | 1509 | 439 | 898 | 1232 | 1201 | 1300 | 1279 | 1791 | 1653 | 1739 | 1484 | 1522 |
| FAO | 222 | 473 | 0 | 936 | 1567 | 542 | 987 | 1581 | 1547 | 1714 | 1688 | 2038 | 1959 | 1812 | 1686 | 1715 |
| FNC | 965 | 1190 | 936 | 0 | 985 | 1460 | 1921 | 2421 | 2390 | 2472 | 2456 | 2948 | 2836 | 2745 | 2609 | 2640 |
| PDL | 1449 | 1509 | 1567 | 985 | 0 | 1929 | 2404 | 2583 | 2560 | 2493 | 2493 | 3228 | 3032 | 3248 | 2964 | 3006 |
| MAD | 513 | 439 | 542 | 1460 | 1929 | 0 | 482 | 1064 | 1030 | 1247 | 1215 | 1497 | 1422 | 1330 | 1149 | 1180 |
| BCN | 99 | 898 | 987 | 1921 | 2404 | 482 | 0 | 859 | 826 | 1148 | 1109 | 1095 | 1094 | 849 | 721 | 743 |
| CDG | 1470 | 1232 | 1581 | 2421 | 2583 | 1064 | 859 | 0 | 35 | 348 | 308 | 682 | 449 | 1101 | 598 | 644 |
| ORY | 1437 | 12 | 1547 | 2390 | 2560 | 103 | 826 | 35 | 0 | 366 | 326 | 695 | 472 | 1090 | 591 | 637 |
| LHR | 1565 | 1300 | 1714 | 2472 | 2493 | 1247 | 1148 | 348 | 366 | 0 | 41 | 942 | 655 | 1445 | 937 | 981 |
| LGW | 1542 | 1279 | 1688 | 2456 | 2493 | 1215 | 1109 | 308 | 326 | 41 | 0 | 914 | 630 | 1406 | 899 | 943 |
| MU | 1984 | 17 | 2038 | 2948 | 3228 | 149 | 10 | 68 | 69 | 94 | 914 | 0 | 299 | 729 | 382 | 375 |
| FRA | 1874 | 1653 | 1959 | 2836 | 3032 | 1422 | 1094 | 449 | 472 | 655 | 630 | 299 | 0 | 958 | 490 | 512 |
| F | 18 | 17 | 18 | 27 | 32 | 13 | 8 | 11 | 1090 | 144 | 14 | 729 | 958 | 0 | 51 | 471 |
| MXP | 1651 | 1484 | 1686 | 2609 | 2964 | 1149 | 721 | 598 | 591 | 937 | 899 | 382 | 490 | 511 | 0 | 48 |
| LIN | 1685 | 1522 | 17 | 26 | 3006 | 118 | 74 | 6 | 637 | 981 | 94 | 375 | 512 | 471 | 48 | 0 |
| ZRH | 1723 | 1530 | 1782 | 2688 | 2975 | 1240 | 857 | 476 | 480 | 788 | 754 | 261 | 286 | 694 | 204 | 231 |
| GVA | 1496 | 13 | 15 | 2460 | 27 | 10 | 638 | 408 | 39 | 75 | 71 | 488 | 460 | 695 | 213 | 261 |
| AMS | 1846 | 15 | 197 | 278 | 2857 | 146 | 124 | 398 | 433 | 370 | 365 | 66 | 367 | 1297 | 797 | 831 |
| LUX | 1711 | 1485 | 1805 | 2671 | 2856 | 1272 | 980 | 273 | 297 | 514 | 484 | 431 | 176 | 987 | 482 | 518 |
| BRU | 1717 | 1474 | 1832 | 266 | 2783 | 1316 | 108 | 251 | 286 | 351 | 328 | 597 | 305 | 1173 | 665 | 702 |
| EWR | 5433 | 5362 | 5609 | 5103 | 4136 | 5790 | 6176 | 5857 | 5856 | 5561 | 5591 | 6503 | 6211 | 6891 | 6436 | 6484 |
| LAD | 5781 | 6004 | 5559 | 5609 | 6571 | 5750 | 5693 | 6519 | 6491 | 6837 | 6796 | 6363 | 6564 | 5634 | 6076 | 6052 |
| MPM | 8400 | 8592 | 8182 | 8352 | 9328 | 8273 | 8108 | 8849 | 8827 | 9192 | 9151 | 8515 | 8772 | 7815 | 8314 | 8279 |
| GIG | 7715 | 7964 | 7610 | 6782 | 6979 | 8147 | 8522 | 9184 | 9151 | 9254 | 9237 | 9617 | 9568 | 9172 | 9241 | 9260 |
| GRU | 7935 | 8179 | 7839 | 6992 | 7141 | 8378 | 8764 | 9405 | 9373 | 9461 | 9446 | 9857 | 9798 | 9434 | 9485 | 9505 |
| CNF | 7439 | 7683 | 7342 | 6497 | 6659 | 7881 | 8268 | 8909 | 8876 | 8966 | 8951 | 9361 | 9302 | 8942 | 8989 | 9009 |
| BSB | 7294 | 7524 | 7217 | 6335 | 6398 | 7759 | 8172 | 8756 | 8725 | 8782 | 8771 | 9253 | 9167 | 8891 | 8891 | 8915 |
| FOR | 5612 | 5849 | 5530 | 4659 | 4803 | 6071 | 6481 | 7079 | 7047 | 7121 | 7107 | 7564 | 7484 | 7201 | 7200 | 7224 |
| REC | 5857 | 6108 | 5751 | 4930 | 5190 | 6287 | 6666 | 7326 | 7293 | 7401 | 7384 | 7760 | 7709 | 7334 | 7387 | 7406 |
| NAT | 5651 | 5899 | 5551 | 4716 | 4954 | 6089 | 6476 | 7121 | 7088 | 7188 | 7172 | 7569 | 7510 | 7160 | 7197 | 7217 |
| SSA | 6498 | 6746 | 6395 | 5564 | 5784 | 6932 | 7314 | 7967 | 7934 | 8036 | 8020 | 8408 | 8354 | 7982 | 8034 | 8054 |

Table D. 1 - Distance Matrix [Kilometers]

|  | ZRH | GVA | AMS | LUX | BRU | EWR | LAD | MPM | GIG | GRU | CNF | BSB | FOR | REC | NAT | SSA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| L | 1723 | 1496 | 1846 | 1711 | 1717 | 5433 | 5781 | 8400 | 771 | 7935 | 7439 | 7294 | 5612 | 5857 | 5651 | 6498 |
| OP | 153 | 1309 | 1596 | 148 | 147 | 536 | 60 | 85 | 79 | 81 | 76 | 7524 | 58 | 6108 | 5899 | 6746 |
| FAO | 1782 | 1552 | 197 | 18 | 183 | 5609 | 55 | 818 | 76 | 783 | 73 | 721 | 55 | 5751 | 5551 | 6395 |
| FNC | 2688 | 2460 | 278 | 26 | 26 | 51 | 560 | 835 | 67 | 69 | 64 | 6335 | 4659 | 4930 | 4716 | 5564 |
| PDL | 29 | 27 | 28 | 28 | 27 | 4 | 6571 | 93 |  | 7 | 66 | 63 | 4803 | 5190 | 4954 | 5784 |
| M | 12 | 10 | 14 | 12 | 13 |  |  | 8273 | 8147 | 83 |  | 7759 | 6071 | 6287 | 9 | 6932 |
| BC | 857 | 6 | 12 | 980 | 10 | 6176 |  | 8108 | 8522 |  | 82 | 8 | 6481 | 6666 | 6 | 7314 |
| CD | 47 | 40 | 398 |  | 25 | 58 | 6 | 88 | 9 | 94 | 89 | 87 | 7079 | 7326 | 7121 | 7967 |
| O | 480 | 394 | 433 | 297 | 286 | 58 | 6491 | 88 | 9151 | 9373 | 8876 | 8725 | 7047 | 7293 | 8 | 4 |
| L | 78 | 75 | 370 | 514 | 351 | 5 | 6 | 9192 | 9254 | 9461 | 8966 | 8782 | 7121 | 7401 | 8 | 6 |
|  | 75 | 7 | 365 |  | 328 |  |  |  |  |  | 8951 |  | 71 | 73 | 2 | 0 |
|  | 26 | 4 |  |  | 5 |  |  |  |  |  |  | 92 | 7564 | 7760 | 7569 | 8408 |
| F | 28 | 4 | 367 | 176 | 305 | 62 | 6 | 8772 | 9568 | 9 | 9302 | 9 | 74 | 7709 | 7510 | 8354 |
| FCO | 694 | 695 | 12 | 987 | 1173 | 6891 | 5634 | 7815 | 9172 | 9434 | 8942 | 8891 | 7201 | 7334 |  | 7982 |
| M | 204 | 2 | 797 | 482 | 665 | 6436 | 6076 | 83 | 9241 | 9485 | 8989 | 8891 | 7200 | 7387 | 7 | 4 |
|  | 23 | 26 |  |  | 702 |  |  | 82 |  |  |  | 8915 | 7224 | 7406 | 7217 | 8054 |
|  | 0 | 2 |  | 296 |  | 6332 | 6280 |  |  |  |  | 8999 | 7310 | 7514 | 7320 | 8160 |
|  | 2 | 0 | 682 | 377 | 532 | 6225 | 6167 | 8455 | 9 | 9 | 8883 | 8768 | 7080 | 72 | 0 | 2 |
|  | 603 | 68 | 0 | 3 | 158 | 58 |  | 9110 |  | 9775 | 9279 | 9112 | 7 | 7703 | 5 | 2 |
|  | 29 |  | 315 | 0 | 18 |  |  | 87 |  |  | 91 | 90 | 732 | 7556 | 7354 | 8200 |
|  | 48 | 53 | 15 | 18 | 0 | 5 |  | 897 | 9 | 9 | 9156 | 7 | 7323 | 7574 | 7368 | 8215 |
|  | 63 | 62 | 58 |  | 5 | 0 | 10 | 13 | 7 | 76 | 7 | 6848 | 6128 | 6751 | 6526 | 9 |
| LAD | 62 | 61 | 68 | 65 | 6 | 10 | 0 | 2787 | 6 | 65 | 62 | 6 | 57 | 5293 | 5352 | 5639 |
| M | 85 |  |  |  |  | 13 | 27 | 0 | 757 | 7860 | 7771 | 8316 | 7936 | 7368 | 7505 | 7493 |
|  | 93 | 91 | 95 |  | 9 |  | 62 | 75 | 0 | 337 | 362 | 91 | 2177 | 1859 | 2066 | 1218 |
| GRU | 96 | 93 | 9 |  | 9 | 76 | 6 | 78 | 33 | 0 | 49 | 855 | 2347 | 2101 | 2289 | 1452 |
| CNF | 91 | 8883 | 92 | 91 | 91 | 73 | 6253 | 77 | 36 | 49 | 0 | 591 | 1858 | 1608 | 1793 | 959 |
| BSB | 8999 | 8768 | 9112 | 9004 | 8997 | 6848 | 6667 | 8316 | 914 | 855 | 591 | 0 | 1692 | 1654 | 1771 | 1085 |
|  | 7310 | 7080 | 7442 | 7323 | 7323 | 6128 | 5744 | 7936 | 2177 | 2347 | 1858 | 1692 | 0 | 627 | 435 | 1016 |
| REC | 75 | 7285 | 77 | 7556 | 75 | 67 | 5293 | 7368 | 185 | 2101 | 1608 | 1654 | 627 | 0 | 249 | 649 |
| NAT | 7320 | 7090 | 7495 | 7354 | 7368 | 6526 | 5352 | 7505 | 2066 | 2289 | 1793 | 1771 | 435 | 249 | 0 | 848 |
| SSA | 8160 | 7932 | 8342 | 8200 | 8215 | 7009 | 5639 | 7493 | 1218 | 1452 | 959 | 1085 | 1016 | 649 | 848 | 0 |

Table D. 2 - Distance Matrix [Kilometers]

## APPENDIX E - DAILY PASSENGERS IN EACH MONTH

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPO | 448 | 441 | 473 | 617 | 560 | 579 | 697 | 747 | 630 | 585 | 476 | 498 | 411346 |
| FAO | 197 | 194 | 208 | 272 | 246 | 255 | 307 | 328 | 277 | 257 | 209 | 219 | 180910 |
| FNC | 601 | 591 | 634 | 828 | 751 | 776 | 934 | 1001 | 845 | 784 | 638 | 667 | 551344 |
| PDL | 54 | 54 | 57 | 75 | 68 | 70 | 85 | 91 | 77 | 71 | 58 | 60 | 49972 |
| MAD | 294 | 289 | 310 | 405 | 368 | 380 | 458 | 490 | 414 | 384 | 312 | 327 | 269975 |
| BCN | 301 | 297 | 318 | 415 | 377 | 389 | 469 | 502 | 424 | 394 | 320 | 335 | 276755 |
| CDG | 104 | 102 | 110 | 143 | 130 | 134 | 162 | 173 | 146 | 136 | 110 | 115 | 95346 |
| ORY | 393 | 386 | 414 | 541 | 491 | 507 | 611 | 654 | 552 | 513 | 417 | 436 | 360345 |
| LHR | 415 | 409 | 438 | 572 | 519 | 536 | 646 | 692 | 584 | 542 | 441 | 461 | 381078 |
| LGW | 37 | 36 | 39 | 51 | 46 | 47 | 57 | 61 | 52 | 48 | 39 | 41 | 33753 |
| MUC | 134 | 132 | 142 | 185 | 168 | 173 | 209 | 224 | 189 | 175 | 142 | 149 | 123158 |
| FRA | 205 | 202 | 217 | 283 | 257 | 265 | 319 | 342 | 289 | 268 | 218 | 228 | 188370 |
| FCO | 292 | 287 | 308 | 402 | 365 | 377 | 454 | 486 | 410 | 381 | 310 | 324 | 267720 |
| MXP | 163 | 160 | 172 | 224 | 203 | 210 | 253 | 271 | 229 | 212 | 173 | 181 | 149385 |
| LIN | 59 | 58 | 63 | 82 | 74 | 77 | 92 | 99 | 83 | 77 | 63 | 66 | 54453 |
| ZRH | 186 | 183 | 197 | 257 | 233 | 241 | 290 | 311 | 262 | 243 | 198 | 207 | 171103 |
| GVA | 178 | 175 | 188 | 245 | 222 | 229 | 276 | 296 | 250 | 232 | 189 | 197 | 163075 |
| AMS | 202 | 199 | 214 | 279 | 253 | 262 | 315 | 337 | 285 | 264 | 215 | 225 | 185875 |
| LUX | 47 | 47 | 50 | 65 | 59 | 61 | 74 | 79 | 67 | 62 | 50 | 53 | 43550 |
| BRU | 248 | 244 | 262 | 342 | 310 | 321 | 386 | 414 | 349 | 324 | 264 | 276 | 227855 |
| EWR | 121 | 119 | 128 | 167 | 152 | 157 | 189 | 202 | 171 | 158 | 129 | 135 | 111360 |
| LAD | 196 | 192 | 206 | 269 | 244 | 253 | 304 | 326 | 275 | 255 | 208 | 217 | 179466 |
| MPM | 62 | 61 | 66 | 86 | 78 | 80 | 97 | 104 | 87 | 81 | 66 | 69 | 57047 |
| GIG | 218 | 215 | 230 | 301 | 273 | 282 | 339 | 364 | 307 | 285 | 232 | 242 | 200242 |
| GRU | 230 | 227 | 243 | 317 | 288 | 297 | 358 | 384 | 324 | 301 | 245 | 256 | 211345 |
| CNF | 90 | 89 | 95 | 124 | 113 | 117 | 140 | 150 | 127 | 118 | 96 | 100 | 82798 |
| BSB | 133 | 131 | 140 | 183 | 166 | 172 | 207 | 221 | 187 | 174 | 141 | 148 | 121993 |
| FOR | 141 | 139 | 149 | 195 | 177 | 182 | 220 | 235 | 199 | 184 | 150 | 157 | 129661 |
| REC | 123 | 121 | 130 | 169 | 154 | 159 | 191 | 205 | 173 | 160 | 131 | 137 | 112828 |
| NAT | 76 | 75 | 80 | 105 | 95 | 98 | 118 | 127 | 107 | 99 | 81 | 85 | 69818 |
| SSA | 140 | 138 | 148 | 193 | 175 | 181 | 218 | 234 | 197 | 183 | 149 | 156 | 128817 |

Table E. 1 - Daily passengers on each month for the flights operated by TAP Portugal that depart or arrive at Lisboa Portela Airport

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FAO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FNC | 208 | 211 | 225 | 286 | 260 | 268 | 311 | 346 | 304 | 277 | 232 | 277 | 195220 |
| PDL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAD | 57 | 58 | 62 | 78 | 71 | 73 | 85 | 95 | 83 | 76 | 64 | 76 | 53404 |
| BCN | 81 | 82 | 88 | 112 | 102 | 105 | 122 | 135 | 119 | 108 | 91 | 108 | 76416 |
| CDG | 38 | 38 | 41 | 52 | 47 | 49 | 57 | 63 | 55 | 50 | 42 | 50 | 35431 |
| ORY | 208 | 211 | 225 | 286 | 260 | 268 | 312 | 346 | 304 | 277 | 233 | 277 | 195421 |
| LHR | 69 | 70 | 75 | 95 | 86 | 89 | 104 | 115 | 101 | 92 | 77 | 92 | 64955 |
| LGW | 81 | 82 | 88 | 111 | 101 | 104 | 121 | 135 | 118 | 108 | 91 | 108 | 76028 |
| MUC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FCO | 41 | 42 | 45 | 57 | 52 | 53 | 62 | 69 | 61 | 55 | 46 | 55 | 38874 |
| MXP | 42 | 43 | 46 | 58 | 53 | 54 | 63 | 70 | 62 | 56 | 47 | 56 | 39577 |
| LIN | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ZRH | 70 | 71 | 76 | 96 | 87 | 90 | 105 | 116 | 102 | 93 | 78 | 93 | 65713 |
| GVA | 89 | 90 | 96 | 122 | 111 | 114 | 133 | 148 | 130 | 118 | 99 | 118 | 83345 |
| AMS | 64 | 65 | 69 | 88 | 80 | 83 | 96 | 107 | 94 | 85 | 72 | 85 | 60093 |
| LUX | 35 | 35 | 38 | 48 | 43 | 45 | 52 | 58 | 51 | 46 | 39 | 46 | 32637 |
| BRU | 24 | 25 | 27 | 34 | 31 | 32 | 37 | 41 | 36 | 33 | 27 | 33 | 23030 |
| EWR | 50 | 50 | 54 | 68 | 62 | 64 | 75 | 83 | 73 | 66 | 56 | 66 | 46743 |
| LAD | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 948 |
| MPM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GIG | 46 | 47 | 50 | 64 | 58 | 60 | 69 | 77 | 68 | 61 | 52 | 61 | 43371 |
| GRU | 42 | 43 | 46 | 58 | 53 | 55 | 63 | 71 | 62 | 56 | 47 | 56 | 39778 |
| CNF | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BSB | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NAT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SSA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Table E. 2 - Daily passengers on each month for the flights operated by TAP Portugal that depart or arrive at Francisco de Sá Carneiro Airport

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FAO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FNC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PDL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAD | 4 | 4 | 4 | 5 | 5 | 5 | 6 | 6 | 5 | 5 | 4 | 4 | 3434 |
| BCN | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CDG | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LHR | 5 | 5 | 5 | 7 | 6 | 6 | 8 | 8 | 7 | 6 | 5 | 5 | 4466 |
| LGW | 72 | 71 | 76 | 99 | 90 | 93 | 112 | 119 | 101 | 94 | 76 | 80 | 65800 |
| MUC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FCO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MXP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIN | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ZRH | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GVA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| AMS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LUX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BRU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EWR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LAD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GRU | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CNF | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BSB | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NAT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SSA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Table E. 2 - Daily passengers on each month for the flights operated by TAP Portugal that depart or arrive at Madeira Airport

## APPENDIX F - PROPOSED FLEET SIZING MODEL - XPRESS FORMULATION

```
model Fleet_Sizing_Model
uses "mmxprs","mmive"
declarations
N=20
K=16
```

!20 Locations
!:A318 A319 A320 A321 A330-200 A330-
300 A340-300 A340-500 A340-600
A350-800 A350-900 A350-1000 CS100
CS300 ERJ145-LR E-170

```
\(\mathrm{NN}=1 . . \mathrm{N}\)
\(\mathrm{KK}=1 . . \mathrm{K}\)
\(\mathrm{TT}=1 . .12\)
!12 Months
\(\mathrm{X}: \operatorname{array}(\mathrm{KK})\) of mpvar !number of owned aircraft
Z: array(NN,NN,KK,TT) of mpvar !number of daily flights per aircraft of type k in month t
\begin{tabular}{lll} 
Cow: \(\operatorname{array}(\mathrm{KK})\) & of real & !Ownership cost of an aircraft of type \(\mathrm{k}[\mathrm{m} \$]\) \\
Cop: \(\operatorname{array}(\mathrm{KK})\) & of real & \begin{tabular}{l} 
!Operating cost of an aircraft of type k \\
[\$/(seat*km)]
\end{tabular} \\
D: \(\quad \operatorname{array(NN,NN)}\) & of real & !Distances between airports \([\mathrm{km}]\) \\
S: & \(\operatorname{array}(\mathrm{KK})\) & of real \\
R: & \(\operatorname{array}(\mathrm{KK})\) & of real
\end{tabular}
```

| V: | $\operatorname{array}(\mathrm{KK})$ | of real | !Maximum speed of an aircraft of type $\mathrm{k}[\mathrm{Km} / \mathrm{h}]$ |
| :--- | :--- | :--- | :--- |
| $\mathrm{T}:$ | $\operatorname{array}(\mathrm{KK})$ | of real | !Turn time of an aircraft of type $\mathrm{k}[\mathrm{min}]$ |
| Q: | $\operatorname{array}(\mathrm{NN}, \mathrm{NN}, \mathrm{TT})$ | of real | !Daily passengers in month t between airports i <br> and j |

phi: array(NN,NN) of real
MinD: real

MinP: real

Dist: real

XC : $\operatorname{array}(\mathrm{NN})$ of real
$\mathrm{YC}: \operatorname{array}(\mathrm{NN})$ of real
end-declarations
setrandseed(28)
forall(i in NN) do
$\mathrm{XC}(\mathrm{i}):=\operatorname{round}(10000 *$ random $)$
YC(i):= round(10000*random)
Value:=random
if Value < $=0.25$ then
Type(i):=1
elif Value <= 0.75 then
Type(i):=2
else
Type(i):=3
end-if
$\mathrm{P}(\mathrm{i}):=\operatorname{round}(19500 *$ random*random*random*random) +500
end-do

```
forall(i in NN, j in NN | i<=j) do
    D(i,j):= round(((XC(i)-XC(j))^2+(YC(i)-YC(j))^2)^0.5)
    D(j,i):=D(i,j)
end-do
MinD:=1000000
forall(i in NN, j in NN | i<j) do
    if D(i,j) < MinD then
        MinD:=D(i,j)
        Fix1:=i
        Fix2:=j
    end-if
end-do
Dist:=10000000
forall(j in NN)
    if sum(i in NN) D(i,j) < Dist and D(Fix1,j)>3000 and D(Fix2,j)>3000 then
        Dist:= sum(i in NN) D(i,j)
        Fix3:=j
    end-if
forall(i in NN)
H(Fix 1):=1
H(Fix2):=1
H(Fix3):=1
HubC(Fix1):=1
HubC(Fix2):=1
HubF(Fix3):=1
Dmin:= 200
Dmax:=2000
forall(i in NN, j in NN)
if D(i,j)<=Dmin then
    phi(i,j):=0
```

elif $\mathrm{D}(\mathrm{i}, \mathrm{j})>=$ Dmax then phi $(\mathrm{i}, \mathrm{j}):=1$
else phi( $\mathrm{i}, \mathrm{j}$ ):=(D(i,j)-Dmin)/(Dmax-Dmin)
end-if
forall(i in NN, t in TT)Q(i,i,t):=0
forall(i in NN , ii in NN , iii in NN ) do
if $\mathrm{H}(\mathrm{i})=1$ and $\mathrm{H}(\mathrm{ii})=1$ and $\mathrm{H}($ (iii $)=1$ and $\mathrm{P}(\mathrm{i})<\mathrm{P}($ ii $)$ and $\mathrm{P}($ ii $)<\mathrm{P}($ iii $)$ then
HubS(i):=1
HubM(ii):=1
HubL(iii):=1
end-if
end-do
forall(i in NN , ii in NN, iii in $\mathrm{NN}, \mathrm{j}$ in NN )
if $\operatorname{HubS}(\mathrm{i})=1$ and $\operatorname{HubM}(\mathrm{ii})=1$ and $\operatorname{HubL}(\mathrm{iii})=1$ and $\mathrm{P}(\mathrm{j})<(\mathrm{P}(\mathrm{i})+\mathrm{P}(\mathrm{ii})+\mathrm{P}(\mathrm{iii})) / 3$ then
Small(j):=1
end-if
alpha: $=20$
forall(i in NN, ii in NN, iii in NN, $j$ in NN, $t$ in TT $\mid \mathrm{i}<>j$ and ii<>j and iii<>j) do
if $\operatorname{HubC}(\mathrm{i})=1$ and $\operatorname{HubC}($ ii $)=1$ and $\operatorname{HubF}($ iii $)=1$ and $\mathrm{P}(\mathrm{i})<\mathrm{P}(\mathrm{ii})$ and $\operatorname{Small}(\mathrm{j})=1$ and
D(ii,iii)+D(iii,j)-D(ii,j)>D(ii,j)/2 then
Q(ii,j,t):=
round $((0.75+0.5 *$ random $) *$ alpha*phi(ii, j$\left.) * \mathrm{P}(\mathrm{ii}) * \mathrm{P}(\mathrm{j}) / \mathrm{D}(\mathrm{ii}, \mathrm{j}){ }^{\wedge} 1.5\right)+$ round $(((0.75$
$+0.5 *$ random $) *$ alpha*phi(i, $)^{*}$ P(i)*P(j)/D(i,j)^1.5))
$\mathrm{Q}(\mathrm{j}, \mathrm{ii}, \mathrm{t}):=\mathrm{Q}(\mathrm{ii}, \mathrm{j}, \mathrm{t})$
end-if
if $\operatorname{HubC}(\mathrm{i})=1$ and $\operatorname{HubC}($ ii $)=1$ and $\operatorname{HubF}($ iii $)=1$ and $\operatorname{Small}(\mathrm{j})=0$ and $\mathrm{D}(\mathrm{ii}, \mathrm{iii})+\mathrm{D}(\mathrm{iii}, \mathrm{j})-$
D(ii,j)>D(ii,j)/2 then

$$
\begin{aligned}
& \mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t}):=\operatorname{round}((0.75+0.5 * \text { random }) * \text { alpha*phi(i,j)*P(i)*P(j)/D(i,j)^1.5) } \\
& \mathrm{Q}(\mathrm{j}, \mathrm{i}, \mathrm{t}):=\mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t}) \\
& \mathrm{Q}(\mathrm{ii}, \mathrm{j}, \mathrm{t}):=
\end{aligned}
$$

```
round \(((0.75+0.5 *\) random \() *\) alpha*phi(ii, j\(\left.) * \mathrm{P}(\mathrm{ii}) * \mathrm{P}(\mathrm{j}) / \mathrm{D}(\mathrm{ii}, \mathrm{j})^{\wedge} 1.5\right)\)
Q(j,ii,t):= Q(iii,j,t)
```

end-if
if $\operatorname{HubC}(\mathrm{i})=1$ and $\operatorname{HubC}(\mathrm{ii})=1$ and $\operatorname{HubF}(\mathrm{iii})=1$ and $\mathrm{P}(\mathrm{i})<\mathrm{P}(\mathrm{ii})$ and $\mathrm{D}(\mathrm{iii}, \mathrm{ii})+\mathrm{D}(\mathrm{ii}, \mathrm{j})-$ $\mathrm{D}(\mathrm{iii}, \mathrm{j})>\mathrm{D}(\mathrm{iii}, \mathrm{j}) / 2$ then
$\mathrm{Q}(\mathrm{iii}, \mathrm{j}, \mathrm{t}):=\operatorname{round}((0.75+0.5 * \text { random }) * \text { alpha*phi(ii, })^{*}$ P(ii)*P(j)/D(ii,j)^1.5)
Q(j,ii,t):= Q(ii,j,t)
end-if
end-do
forall(i in $N N$, ii in $N N, j$ in $N N, t$ in $T T \mid i<>j$ and $i \ll>j$ ) do if $\operatorname{HubL}(\mathrm{i})=1$ and $\mathrm{D}(\mathrm{i}, \mathrm{j})>6850$ and $\mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t})<100$ then

$$
Q(i, j, t):=0
$$

$$
\mathrm{Q}(\mathrm{j}, \mathrm{i}, \mathrm{t}):=\mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t})
$$

end-if
if $\operatorname{HubM}(\mathrm{ii})=1$ and $\mathrm{D}(\mathrm{ii}, \mathrm{j})>6850$ and $\mathrm{Q}(\mathrm{ii}, \mathrm{j}, \mathrm{t})<100$ then
Q(ii,j,t):=0
Q(j,ii,t):=Q(ii,j,t)
end-if
end-do
forall(i in NN, j in $\mathrm{NN}, \mathrm{t}$ in $\mathrm{TT} \mid \mathrm{i}<>\mathrm{j}$ ) do
if $\operatorname{HubS}(\mathrm{i})=1$ and $\mathrm{D}(\mathrm{i}, \mathrm{j})>6850$ then

$$
Q(i, j, t):=0
$$

$Q(j, i, t):=Q(i, j, t)$
end-if
end-do
forall(i in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{t}$ in $\mathrm{TT} \mid \mathrm{i}<>\mathrm{j})$ do
if $\mathrm{H}(\mathrm{i})=1$ and $\mathrm{H}(\mathrm{j})=1$ then
$\mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t}):=\operatorname{round}\left((0.75+0.5 * \text { random })^{*}\right.$ alpha*phi(i,j)*P(i)*P(j)/D(i,j)^1.5)
$\mathrm{Q}(\mathrm{j}, \mathrm{i}, \mathrm{t}):=\mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t})$
end-if
end-do

Cow:: $[67.7,80.7,88.3,103.6,208.6,231.1,238,261.8,275.4,245.5,277.7,320.6$, 58.28, 66.57, 19.5, 28.5] !m\$

Cop:: $[0.0470,0.0437,0.0401,0.0385,0.0398,0.0350,0.0390,0.0368,0.0303,0.0350$ $, 0.0301,0.0270,0.0396,0.0364,0.0516,0.0497] \quad$ ! $/($ Seat.Km)

S:: $\quad[107,124,150,185,253,295,295,313,380,270,314,350,100,120,50$, 70] !Seats

R:: $\quad[5950,6850,6150,5950,13430,10830,13700,17000,14600,15700,15000$, $15600,4074,4074,3706,3892] \quad$ Km
forall (i in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{k}$ in KK ) do
if $D(i, j)<=R(k)$ then
$A(i, j, k):=1$
else
$\mathrm{A}(\mathrm{i}, \mathrm{j}, \mathrm{k}):=0$
end-if
end-do
V:: $\quad[828,828,828,828,871,871,871,881,881,903,903,903,828,828,851$, 851] !Km/h
$\mathrm{T}:: \quad[30,35,40,45,60,70,70,75,85,65,75,80,30,35,20,25] \quad$ !min
$\mathrm{n}:=10$
!objective-function
Cost:= $\operatorname{sum}(\mathrm{k}$ in KK$) \operatorname{Cow}(\mathrm{k}) * \mathrm{X}(\mathrm{k})+\quad$ !Ownership cost
$\operatorname{sum}\left(\mathrm{i}\right.$ in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{k}$ in $\mathrm{KK}, \mathrm{t}$ in TT) $\mathrm{n}^{*} 30.5^{*} \operatorname{Cop}(\mathrm{k}) /\left(10^{\wedge} 6\right) * \mathrm{D}(\mathrm{i}, \mathrm{j}) * S(\mathrm{k}) * \mathrm{Z}(\mathrm{i}, \mathrm{j}, \mathrm{k}, \mathrm{t})$ !Operating costs
!constraints
!variable domain
forall(k in KK ) $\mathrm{X}(\mathrm{k})$ is_integer
forall(i in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{k}$ in $\mathrm{KK}, \mathrm{t}$ in TT) $\mathrm{Z}(\mathrm{i}, \mathrm{j}, \mathrm{k}, \mathrm{t})$ is_integer
!objective
minimize(Cost)
forall (i in NN, t in TT) TZ(i,t):=sum(j in NN,k in KK) getsol (Z(i,j,k,t))
!Number of daily flights that depart/arrive at the airport i on each month
forall ( i in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{t}$ in TT) $\quad$ TLZ(i, $\mathrm{j}, \mathrm{t}):=\operatorname{sum}(\mathrm{k}$ in KK$)$ getsol ( $\mathrm{Z}(\mathrm{i}, \mathrm{j}, \mathrm{k}, \mathrm{t})$ )
! Number of daily flights that depart at the airport i and arrive at the airport j on each month
forall ( i in $\mathrm{NN}, \mathrm{j}$ in NN ) $\quad \mathrm{QM}(\mathrm{i}, \mathrm{j}):=\operatorname{sum}(\mathrm{t}$ in TT$) \mathrm{Q}(\mathrm{i}, \mathrm{j}, \mathrm{t}) / 12$
!Average daily demand per month

```
!User graph
PlotFlw6:= IVEaddplot("0-200 [Psg/day]",IVE_RGB(50,255,50))
PlotFlw5:= IVEaddplot("200-400 [Psg/day]",IVE_RGB(180,255,50))
PlotFlw4:= IVEaddplot("400-600 [Psg/day]",IVE_RGB(255,255,0))
PlotFlw3:= IVEaddplot("600-800 [Psg/day]",IVE_RGB(255,170,0))
PlotFlw2:= IVEaddplot("800-1000 [Psg/day]",IVE_RGB(255,85,0))
PlotFlw1:= IVEaddplot(">1000 [Psg/day]",IVE_RGB(255,0,0))
PlotHub:= IVEaddplot("Hubs",IVE_MAGENTA)
PlotSpo:= IVEaddplot("Spokes",IVE_BLUE)
PlotPopHub:= IVEaddplot("Population_H",IVE_MAGENTA)
PlotPopSpo:= IVEaddplot("Population_S",IVE_BLUE)
IVEzoom(-300,-300,10300,10300)
forall(i in NN, j in NN, t in TT)
    if QM(i,j)>=1000 then
            IVEdrawline(PlotFlw1,XC(i),YC(i),XC(j),YC(j))
    end-if
forall(i in NN, j in NN, t in TT)
    if QM(i,j)<1000 and QM(i,j)>=800 then
            IVEdrawline(PlotFlw2,XC(i),YC(i),XC(j),YC(j))
    end-if
forall(i in NN, j in NN, t in TT)
    if QM(i,j)<800 and QM(i,j)>=600 then
            IVEdrawline(PlotFlw3,XC(i),YC(i),XC(j),YC(j))
    end-if
forall(i in NN, j in NN, t in TT)
    if QM(i,j)<600 and QM(i,j)>=400 then
            IVEdrawline(PlotFlw4,XC(i),YC(i),XC(j),YC(j))
    end-if
```

forall(i in NN, j in $\mathrm{NN}, \mathrm{t}$ in TT)
if $\mathrm{QM}(\mathrm{i}, \mathrm{j})<400$ and $\mathrm{QM}(\mathrm{i}, \mathrm{j})>=200$ then
IVEdrawline(PlotFlw5,XC(i),YC(i),XC(j),YC(j))
end-if
forall(i in $\mathrm{NN}, \mathrm{j}$ in $\mathrm{NN}, \mathrm{t}$ in TT)
if $\mathrm{QM}(\mathrm{i}, \mathrm{j})<200$ and $\mathrm{QM}(\mathrm{i}, \mathrm{j})>0.001$ then
IVEdrawline(PlotFlw6,XC(i),YC(i),XC(j),YC(j))
end-if
forall(i in NN )
if $\mathrm{H}(\mathrm{i})=1$ then
IVEdrawlabel(PlotPopHub,XC(i),YC(i),strfmt(P(i),4))
else
IVEdrawlabel(PlotPopSpo,XC(i),YC(i),strfmt(P(i),4))
end-if
forall(i in NN)
if $\mathrm{H}(\mathrm{i})=1$ then
IVEdrawlabel(PlotHub,XC(i),YC(i),strfmt(i,1))
else
IVEdrawlabel(PlotSpo,XC(i),YC(i),strfmt(i,1))
end-if
end-model

